

Backup Exec Partner Toolkit

Solution Brief

The Symantec Backup Exec 2012 product family offers market-leading backup and disaster recovery solutions for small and mid-size businesses. This includes both Backup Exec 2012 as well as the Backup Exec 3600 Appliance, both of which offer advanced file and application protection for physical and virtual environments, granular recovery of files, folders, and application data, advanced storage management features such as data deduplication, and much more.

To assist partners as they sell and implement Backup Exec solutions and technology, Symantec has released the Backup Exec Partner Toolkit. The Backup Exec Partner Toolkit demonstrates the power of the Backup Exec data protection portfolio by ensuring potential backup servers will perform to expectations, by streamlining the Backup Exec licensing process, and by demonstrating the power of Backup Exec's deduplication technology.

SYMANTEC PROPRIETARY/CONFIDENTIAL – INTERNAL & PARTNERS UNDER NDA USE ONLY.
This document contains confidential and privileged information. It is intended for use by Symantec Partners to help evaluate Symantec solutions provided such Partners have signed an agreement with the appropriate confidentiality provisions.

The Backup Exec 2012 Product Family

The Symantec Backup Exec 2012 product family offers market-leading backup and disaster recovery solutions for small and mid-size businesses. This includes both Backup Exec 2012 as well as the Backup Exec 3600 Appliance, both of which offer advanced file and application protection for physical and virtual environments, granular recovery of files, folders, and application data, advanced storage management features such as data deduplication, and much more.

The Backup Exec 2012 product family and the Backup Exec 3600 Appliance allow partners and end users to confidently protect physical and virtual production IT environments from disaster, knowing they are implementing proven solutions from the leader in data protection.

The Backup Exec Partner Toolkit

To assist partners and end users as they implement Backup Exec 2012 and the Backup Exec 3600 Appliance, Symantec has released the Backup Exec Partner Toolkit. The Backup Exec Partner Toolkit demonstrates the power of the Backup Exec data protection portfolio by qualifying the hardware configuration of potential backup servers to ensure they will perform to expectations, by calculating front-end capacity amounts to streamline the Backup Exec licensing process, and by demonstrating the storage optimization benefits of Backup Exec's deduplication technology.

The Backup Exec Partner Toolkit is available to Symantec partners and end users at no charge and can be downloaded from the Symantec Connect portal.

Business Value

The Backup Exec Partner Toolkit includes three tools designed to help partners and end users perform environmental assessments either before or after installing a Backup Exec solution. These are as follows:

- Performance Analyzer
- Deduplication Assessment Tool
- Front-end Capacity Analyzer

The three tools listed above represent key opportunities to Symantec partners and end users who utilize Backup Exec data protection solutions and technology. Partners and end users are now able to perform pre-installation assessments of IT environments to determine the readiness of the environment for Backup Exec and set expectations around performance and deduplication.

Performance Analyzer

The Performance Analyzer Tool will assess the readiness of one or more server systems to act as a Backup Exec server. Each server's hardware and software configuration is analyzed for performance inhibitors, including any disk and tape backup devices attached to that server.

Deduplication Assessment Tool

The Deduplication Assessment Tool will directly demonstrate the value of Backup Exec's deduplication technology to partners and end users by scanning one or more servers in an environment and offering deduplication ratio and backup storage savings estimates.

Front-end Capacity Analyzer

The Front-end Capacity Analysis Tool will easily and quickly identify the amount of front-end data in an environment and greatly streamlines the process of selling the Backup Exec Capacity Edition, which is licensed against the amount of front-end data in an environment.

Key Benefits

- Analyze the software and hardware configuration of a server to identify performance inhibitors
- Demonstrate value of Backup Exec data deduplication technology in customer environments
- Easily calculate customer front-end data capacity
- Scan customer-specific servers to generate customer-specific results
- Scan local server as well as remote network servers
- No training required
- Global, per server, and per data type results

Ease of Use

By design, the Backup Exec Partner Toolkit offers a wizard-driven experience that is very easy to use. Simply select the tool to run, identify the servers and associated volumes and application resources to scan, provide associated credentials, and run the selected operation. Upon completion, a results screen is displayed in the form of a report which can be saved to a number of common file formats.

Platform and Application Support

The Backup Exec Partner Toolkit supports Windows 2003, Windows 2008, and Windows 2012 x86 and x64 platforms, including both physical and virtual systems. Front-end capacity analysis is supported for Windows volumes. Deduplication analysis is supported for Windows volumes, Exchange application data, and SQL application data. Performance analysis is supported for any server running Windows 2003, Windows 2008, or Windows 2012 (x86 or x64).

Availability

The Backup Exec Partner Toolkit is available no charge. Simply visit the Symantec Connect portal to access the Backup Exec Partner Toolkit and related materials.

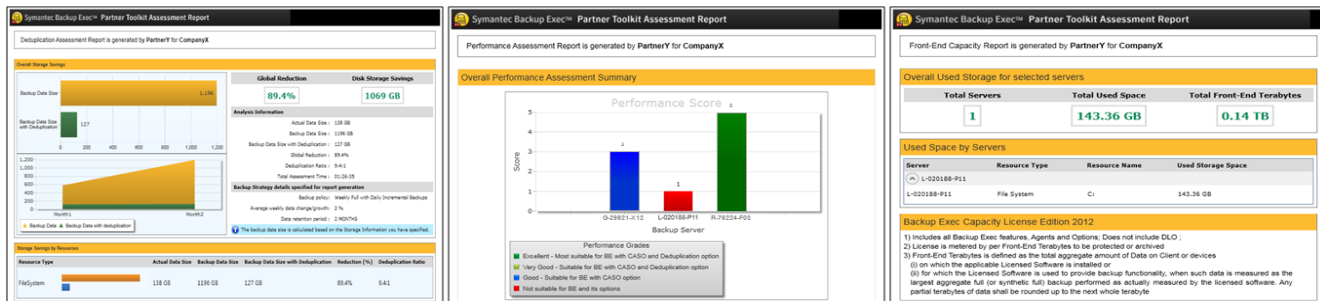


Figure 1: Backup Exec Partner Toolkit Report Screenshots

Summary

The Symantec Backup Exec 2012 product family delivers reliable backup and recovery designed for growing businesses. Partners and end users can easily protect more data while reducing storage and management costs through integrated and flexible data deduplication technology.

To assist partners and end users as they implement Backup Exec 2012 and the Backup Exec 3600 Appliance in their environments, Symantec has released the Backup Exec Partner Toolkit available at no charge and available for download from the Symantec Connect portal. End users looking for assistance in using the Backup Exec Partner Toolkit, or that are interested in learning more about Backup Exec products and solutions, may contact a local Symantec partner using the following partner search portal: <http://partnerlocator.symantec.com/public/search/>

For More Information

Link	Description
https://www-secure.symantec.com/connect/BEToolkit	Backup Exec Partner Toolkit Download
https://www-secure.symantec.com/connect/forums/backup-and-recovery-tools	Backup Exec Partner Toolkit Forum
http://www.symantec.com/business/support/index?page=content&id=TECH178479	Backup Exec Licensing Guide
http://www.symantec.com/business/support/index?page=home	Enterprise Support Portal
www.backupexec.com	Backup Exec Family Landing Page
www.symantec.com/business/products/whitepapers.jsp?pcid=pcat_business_cont&pv=57_1	White Papers, Datasheets, Solution Briefs
www.backupexec.com/compatibility	Compatibility Documentation
www.backupexec.com/skugenerator	SKU Generator and BEST Tool

About Symantec

Symantec is a global leader in providing security, storage, and systems management solutions to help consumers and organizations secure and manage their information-driven world. Our software and services protect against more risks at more points, more completely and efficiently, enabling confidence wherever information is used or stored. Headquartered in Mountain View, Calif., Symantec has operations in 40 countries. More information is available at www.symantec.com.

For specific country offices and contact numbers, please visit our website.

Symantec World Headquarters
350 Ellis St.
Mountain View, CA 94043 USA
+1 (650) 527 8000
1 (800) 721 3934
www.symantec.com

Symantec helps organizations secure and manage their information-driven world with [data backup and recovery software](#).

Copyright © 2012 Symantec Corporation. All rights reserved. Symantec, the Symantec Logo, and the Checkmark Logo are trademarks or registered trademarks of Symantec Corporation or its affiliates in the U.S. and other countries. Microsoft and Windows are either registered trademarks or trademarks of Microsoft Corporation in the United States and/or other countries. Linux is a registered trademark of Linus Torvalds. Other names may be trademarks of their respective owners.
8/2012