

# Archiving and eDiscovery: Real World ROI

## Data Sheet: Archiving and eDiscovery

### Archiving and eDiscovery: Real World ROI

With over 16,000 customers of Symantec Enterprise Vault™ and the Clearwell eDiscovery Platform™, customers have identified at least 26 separate real world ROI benefits from implementing both solutions. The benefits are elucidated in summary below, and we invite you to review dedicated white papers for documented (1) hard cost savings, and (2) soft cost savings which show how Symantec can help organizations save up to \$6 million<sup>1</sup>.

#### Hard cost savings

##### Reduced storage costs:

1. Compression and single instancing can reduce disk requirements by up to 72%<sup>2</sup>;
2. Replacing content with small shortcuts in the email system;
3. Implementing tiered storage for data stored in the archive;
4. Disk reclamation from automated expiry;

##### Reduced legal fees:

1. Identification and collection phase: reduced evidence collection costs, particularly from ingesting Personal Storage Table [PST] files;
2. Review and analysis phase: in-source case processing and review;
3. Recurring legal review costs of same content over and over;
4. Deduplication in legal review;

##### Lower operations costs:

1. Reduced backup times and media costs;
2. Lower risk insurance costs due to litigation readiness;
3. Green IT savings.

#### Soft cost savings

##### Search benefits:

1. End user search productivity gains: finding items in seconds, instead of hours;
2. Early Case Assessment: quickly determine if retaining outside counsel is needed;
3. Strategic search: turn unmanaged data into a corporate asset;
4. Expiry of data: risk reduction in eDiscovery cases;
5. Automated expiry: end user productivity gains;

##### IT operational benefits:

1. Stability: Improved application stability for Microsoft® Exchange;
2. Data Loss: Reduced data loss from PST file corruption;
3. Reduced service desk calls: employees can find lost items;
4. Quota elimination benefits: enhanced productivity;
5. Email recovery efficiency: IT staff time savings;
6. Email application upgrades: reduced messaging system upgrade times;

##### Other risk reductions:

1. Enforced legal holds: reduced risk of sanctions from failure to preserve;
2. Regulatory compliance: avoiding fines from regulators;
3. Proactive data indexing: quickly search and discover;
4. Protection against fraud: maintain evidence quality.

1. Alchemy Solutions Group, "Mitel Business Value Analysis", November 2008.

2. Alchemy Solutions Group, "Business Value Analysis-Market Research Report: Archiving and eDiscovery", page 8.

## More Information

### *Visit our website*

<http://enterprise.symantec.com>

### *To speak with a Product Specialist in the U.S.*

Call toll-free 1 (800) 745 6054

### *To speak with a Product Specialist outside the U.S.*

For specific country offices and contact numbers, please visit our website.

## About Symantec

Symantec is a global leader in providing security, storage, and systems management solutions to help consumers and organizations secure and manage their information-driven world. Our software and services protect against more risks at more points, more completely and efficiently, enabling confidence wherever information is used or stored. Headquartered in Mountain View, Calif., Symantec has operations in 40 countries. More information is available at [www.symantec.com](http://www.symantec.com).

### *Symantec World Headquarters*

350 Ellis St.

Mountain View, CA 94043 USA

+1 (650) 527 8000

1 (800) 721 3934

[www.symantec.com](http://www.symantec.com)

Copyright © 2011 Symantec Corporation. All rights reserved. Symantec, the Symantec Logo, and the Checkmark Logo are trademarks or registered trademarks of Symantec Corporation or its affiliates in the U.S. and other countries. Other names may be trademarks of their respective owners.

Symantec helps organizations secure and manage their information-driven world with IT Compliance, discovery and retention management, data loss prevention, and messaging security solutions.

21217871 05/12