



Confidence in a connected world.



Data Loss Prevention

South Florida Security Mgmt & Compliance User Group

May 7, 2009

Security for a Wide Open World



Data is Everywhere
Structured Data, Unstructured Content
IP, Customer, and Classified Data

**DATA
EXPLOSION**

**CORPORATIONS
WITHOUT WALLS**

The Vanishing Perimeter
The Office is "Anywhere"
Outsourcing and Offshoring



THE ROLE OF SECURITY

Risk and Compliance
Business Enabler
Limited Budget

Data Loss Prevention Drivers



Confidential Data Types

Customer Data

Social Security Numbers
Credit Card Numbers
Protected Health Info

Corporate Data

Financials
Mergers and Acquisitions
Employee Data

Intellectual Property

Source Code
Design Documents
Pricing

The Risk

▶ **1:400 messages** contains confidential data

▶ **1:50 network files** is wrongly exposed

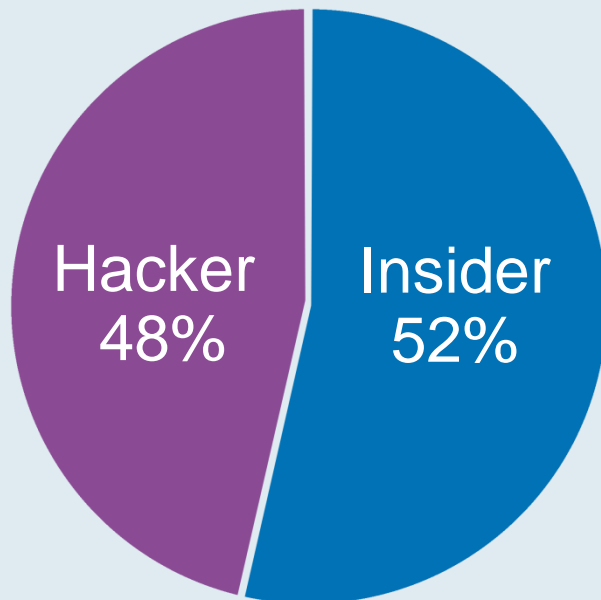
▶ **4:5** companies lost data on **laptops**

▶ **1:2** companies lost data on **USB drives**

The Shift in Data Security Threat

Insider vs. The Hacker

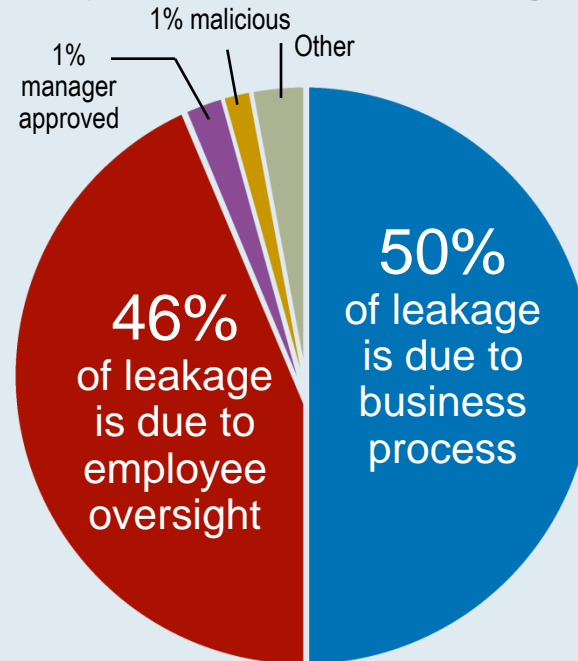
**Breaches since 2005:
1380 and counting
> 318M records**



Data compiled from industry sources including EPIC.org and PerkinsCoie.com.

Inadvertent vs. Malicious

96% of leaks are due to faulty processes or oversight



Source: Symantec Data Loss Prevention Risk Assessment findings.

Key Data Security Regulations



Regulation	Overview	Amendments	Fines and Penalties
GLBA	Mandates financial institutions to enact board-approved security policy that supports privacy and protection of NPPI	<ul style="list-style-type: none"> •Financial Privacy Rule, 16 CFR 313 •Safeguards Rule, 16 CFR 314 •Pre-texting Rule, 15 USC 6821 	<ul style="list-style-type: none"> •\$500K for a felony •\$200K for Class A misdemeanor •\$10K for Class B or C misdemeanor •\$10K for an infraction
PCI	Requires all members, merchants, and service providers that store, process and transmit cardholder data to keep that data secure	<ul style="list-style-type: none"> •v1.1 revised in Sept .2006 •v1.2 revised in Oct. 2008 	<ul style="list-style-type: none"> •Violation of any one of 12 requirements will trigger overall PCI non-compliance
HIPAA	Requires any organization entrusted with PHI to safeguard that data against misuse or disclosure	<ul style="list-style-type: none"> •In effect since 2003 •Supplemental regulations around ePHI took effect in 2005 	<ul style="list-style-type: none"> •\$50K and/or imprisonment for wrongful disclosure •\$100K and/or imprisonment for offense under false pretenses •\$250K and/or imprisonment for offense with intent to sell information
State Data Privacy	Requires agency, person, or business to notify state residents if there was a PII security breach	<ul style="list-style-type: none"> •CA 1386 went into effect in July 2003 •To-date, 43 states have enacted security breach notification laws 	<ul style="list-style-type: none"> •Varies depending on state •Civil fines •Injunctions and notice requirements •Damages
MA. Chapter 93H	Authorizes state to set and enforce standards for processing / destruction of PII	<ul style="list-style-type: none"> •In effect since 2007 •Executive Order to take into effect on Jan.1, 2009 	<ul style="list-style-type: none"> •Civil penalty of \$5K per violation •Civil fine of \$100 per data subject for wrongful disposal up to \$50K per incident

What is Data Loss Prevention?



Where is your confidential data?



How is it being used?



How best to prevent its loss?



DISCOVER

MONITOR

PROTECT

DATA LOSS PREVENTION (DLP)

Symantec Data Loss Prevention



Storage

Symantec
Data Loss Prevention
Network Discover

Symantec
Data Loss Prevention
Network Protect

Endpoint

Symantec
Data Loss Prevention
Endpoint Discover

Symantec
Data Loss Prevention
Endpoint Prevent

Network

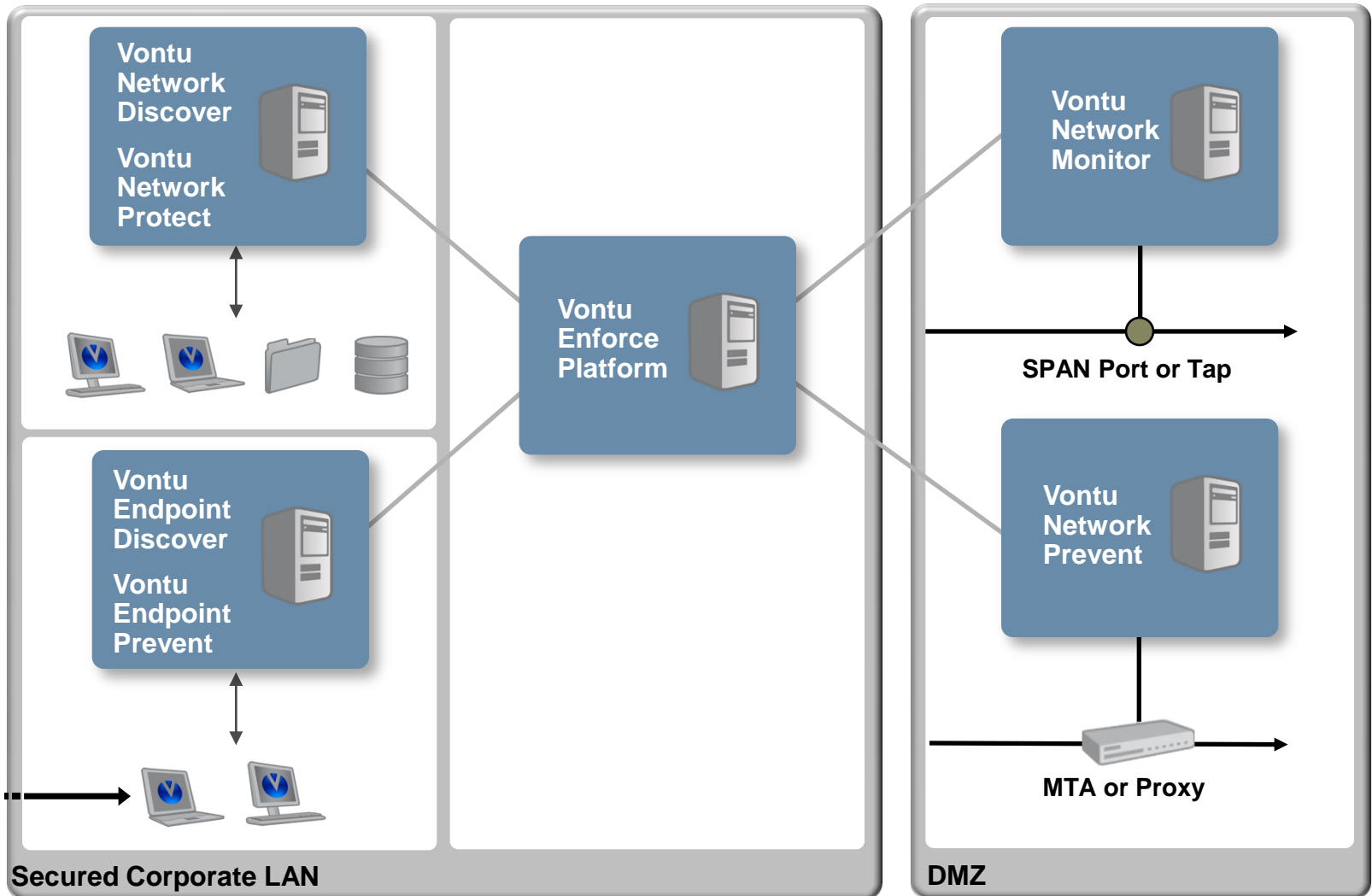
Symantec
Data Loss Prevention
Network Monitor

Symantec
Data Loss Prevention
Network Prevent

Management Platform

Symantec Data Loss Prevention **Enforce Platform**

Symantec DLP Architecture



Symantec DLP TrueMatch™ Detection



Policy

Policy Builder



- Boolean logic
- Response rules
- Best practice policy templates
- Group based policies

Detection Technologies

DCM

Described Content Matching



Described Data

- Non-indexable data
- Lexicons
- Data identifiers

EDM

Exact Data Matching



Structured Data Customer Data

- Customer/Employee/
Pricing
- 300M+ rows per server
- Partial row matching
- Near perfect accuracy

IDM

Indexed Document Matching



Unstructured Data Intellectual Property

- Designs/Source/
Financials
- 5M+ docs per server
- Derivative & passage
match
- Near perfect accuracy

Complete Coverage: Discover



- **Find data wherever it is stored**
 - File servers
 - Distributed machines
 - Document and email repositories
 - Web content and applications
 - Databases
- **Create inventory of sensitive data**
 - Scheduled scanning
 - Incremental scanning
 - “Out of compliance” scan mode
- **Manage data clean up**
 - Incident match count
 - File details (date, owner)
 - Access control information
 - Data owner look up



SCAN TARGETS	
FILE SERVERS	
WINDOWS VIA CIFS	•
UNIX VIA NFS	•
LOCAL WINDOWS	•
LOCAL UNIX (LINUX, AIX, AND SOLARIS)	•
NOVELL	•
NAS FILERS	•
DISTRIBUTED MACHINES	
LAPTOPS	•
DESKTOPS	•
DOCUMENT AND EMAIL REPOSITORIES	
SHAREPOINT	•
LIVELINK	•
DOCUMENTUM	•
LOTUS NOTES	•
MICROSOFT EXCHANGE	•
PST	•
WEB CONTENT AND APPLICATIONS	
CORPORATE WEB SITES	•
INTRANET	•
EXTRANET	•
CUSTOM APPLICATIONS	•
DATABASES	
ORACLE	•
MICROSOFT	•
IBM DB2	•
SYBASE	•

Discovery (and quarantine) of a large file with credit card data

Vontu Data Loss Prevention

Reports All Reports

- Saved Reports**
 - Main Dashboard
 - Business Unit then Policy
 - Endpoint Incidents Today
 - Global Network Incidents
 - Highest Risk Endpoints
 - New Incidents Today
 - User Justifications By Policy
- Network**
- Endpoint**
- Data at Rest**
 - Exec. Summary - Discover
 - Incidents - Latest Scans
 - Incidents - New
 - Policy by Target
 - Top Fileshares at Risk

Data at Rest **Incident Snapshot** 00008007 Report Run 12/12/08 - 2:07 PM

Status New Severity High Next Report

Remediation Escalate Launch Investigation Notify Mgr and Escalate

File System

Incident Context

Server [Vontu Monitor One](#)
 Protect Status Discover File Quarantined
 Target All Sensitive Data
 Scan 12/11/08 - 7:04 PM
 Detection Date 12/11/08 - 7:04 PM

Location [\\endpoint.acme.com\Share\v8Demo_Data\Misc\15,000 UK NamesV2.zip](#)
 [[go to file](#) | [go to directory](#)]

Remediated Location C:\Quarantine\All Sensitive Data\Dec 11, 08 7-04-11p\endpoint.acme.com\Share\v8Demo_Data\Misc\15,000 UK NamesV2.zip

Document Name [15,000 UK NamesV2.zip](#)
 File Owner [ENDPOINT\Joe](#)
 Scanned Machine [endpoint.acme.com](#)

File Created 2/28/07 - 7:29 PM
 Last Modified 2/23/07 - 10:52 AM
 Last Accessed 10/22/08 - 11:45 AM

Access Information

File Permissions

Name	Permission
BUILTIN\Administrators	GRANT READ
BUILTIN\Administrators	GRANT WRITE
BUILTIN\Users	GRANT READ
ENDPOINT\Joe	GRANT READ
ENDPOINT\Joe	GRANT WRITE
Everyone	GRANT READ
Everyone	GRANT WRITE
NT AUTHORITY\SYSTEM	GRANT READ
NT AUTHORITY\SYSTEM	GRANT WRITE

Policy #match

PCI Compliance [\[view policy\]](#) **10000** 10000

Credit Card Numbers, All

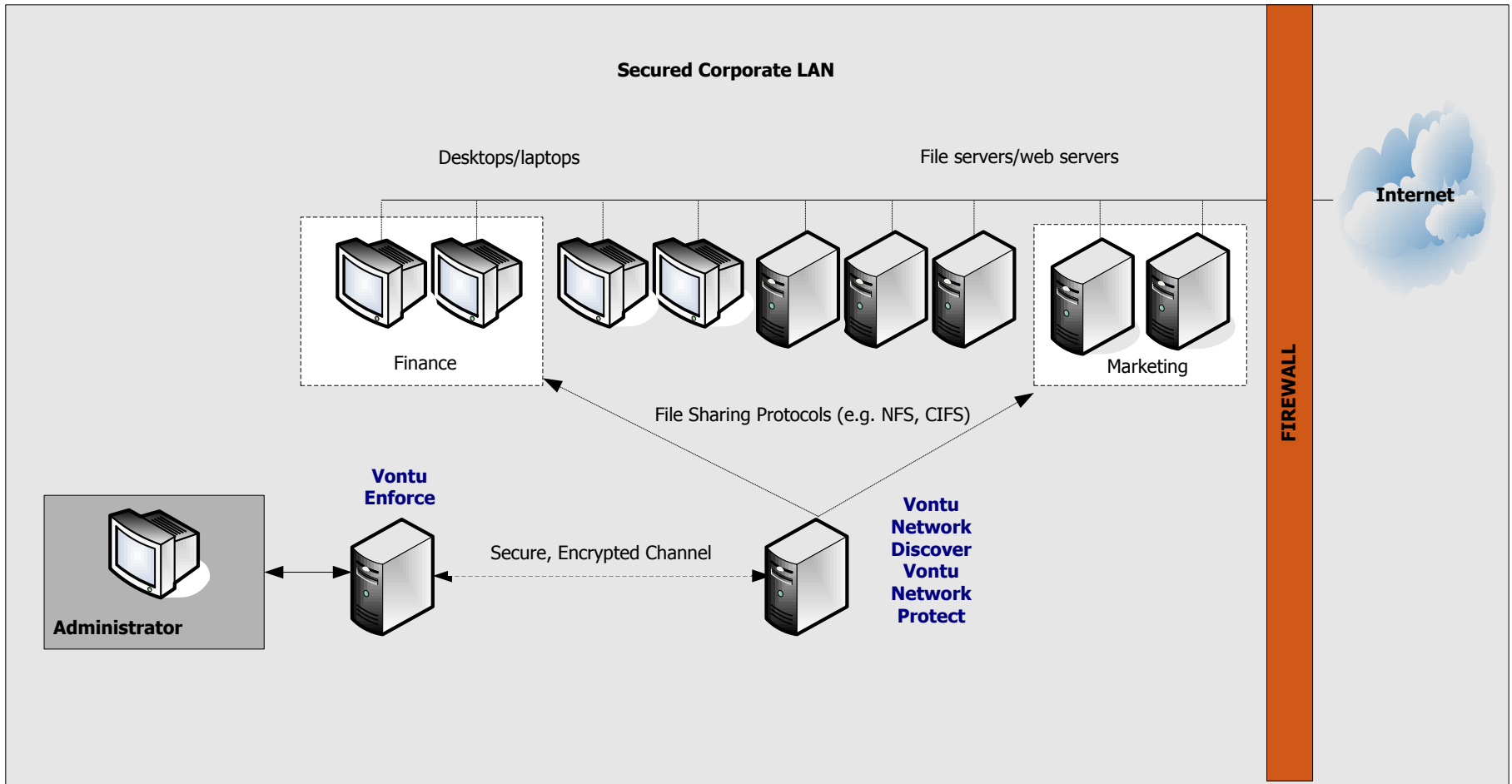
Correlations Find Similar

Value	Last	All
Location \\endpoint.acme.com\Share\v8Demo_Data\Misc\15,000 UK NamesV2.zip	1	1
File Owner ENDPOINT\Joe	718	11...
Policy PCI Compliance	36	77
File Name 15,000 UK NamesV2.zip	1	4

Attributes Lookup Edit

Attribute	Value
Employee Info	
Employee ID	634421
Last Name	User
First Name	Joe
Phone Number	415-455-7662
Employee Email	juser@acme.com
History	Add Comment

DLP Network Discover Deployment



Complete Coverage: Monitor



- **Understand how data is being used**
 - Network protocol coverage
 - Endpoint event coverage
 - Content- and context-aware detection
 - Automated sender/manager notification
- **Monitor on the network**
 - Standard hardware
 - Signature-based protocol recognition
 - Gigabit monitoring without “sampling” or dropped packets
 - Queue incidents
- **Monitor at the endpoint**
 - Online and offline
 - Unmanaged devices and OSES
 - On-screen pop up notification



PROTOCOLS & EVENTS	NETWORK	ENDPOINT
CONTENT-AWARE MONITORING		
HTTPS*	●	●
HTTP	●	●
MAIL**	●	●
IM (YAHOO!, AOL, MSN)	●	●
FTP	●	●
PTP	●	
GENERIC TCP	●	
NNTP	●	
USB / FIREWIRE		●
CD / DVD		●
PRINT / FAX		●
COPY / PASTE		●
LOCAL DRIVE		●

* Internet Explorer and Firefox plug-ins at the endpoint
** Outlook and Lotus Notes plug-ins at the endpoint

Vontu Data Loss Prevention Administrator logout profile help

- Reports
 - All Reports
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 - Exec. Summary - Network
 - Incidents - All
 - Incidents - New
 - Policy Summary
 - High Risk Senders - Last 30 Days
 - Endpoint
 - Data at Rest

Network Incident Snapshot 00006221

Report Run 12/15/08 - 10:40 AM

Status: **New** Severity: **High**

Remediation: [Escalate](#) [Launch Investigation](#) [Notify Mgr and Escalate](#)

HTTP

Incident Context

Server: [Yontu Monitor One](#)
 Occurred On: 2/6/08 - 9:34 AM
 Reported On: 2/6/08 - 9:34 AM

Machine IP (Corporate): [192.168.153.129](#)
 URL: <http://mail.google.com/mail/> [\[view URL\]](#)
 Destination IP: [72.14.247.19:80](#)

Attachments: [CustomersForProcessing_West.xls](#)

Message Body

Path: /mail/

Parameters:

name: jsid
 value: ai9jmc-md2vz

CustomersForProcessing_West.xls 1082 Matches

SSN ACCOUNT ID FIRST LA...

... 420-08-3530650-22-0893561-97-2514203-36-9293373-18-2660627-12-9288178-52-6151098-01-8263501-15-6592572-85-3278469-94-0736405-61-0672680-03-7419372-11-5934213-94-2079253-39-9696101-38-9028-505-22-5991434-57-1344537-40-6726558-28-0105 30838 REGINA YEE 47...

578-84-7343241-54-7386148-74-6891109-80-0262462-68-5541367-58...

Policy #match

Customer Data Protection (SSNs) [\[view policy\]](#) **1082**

SSNs 398

Correlations [Find Similar](#)

Value	#Incidents/#days	/7	/30	All
URL				
http://mail.google.com/mail/	0	0	2	
Destination IP				
72.14.247.19	0	0	1	
Attachments				
CustomersForProcessing_West.xls	2	2	33	

Attributes [Lookup](#) [Edit](#)

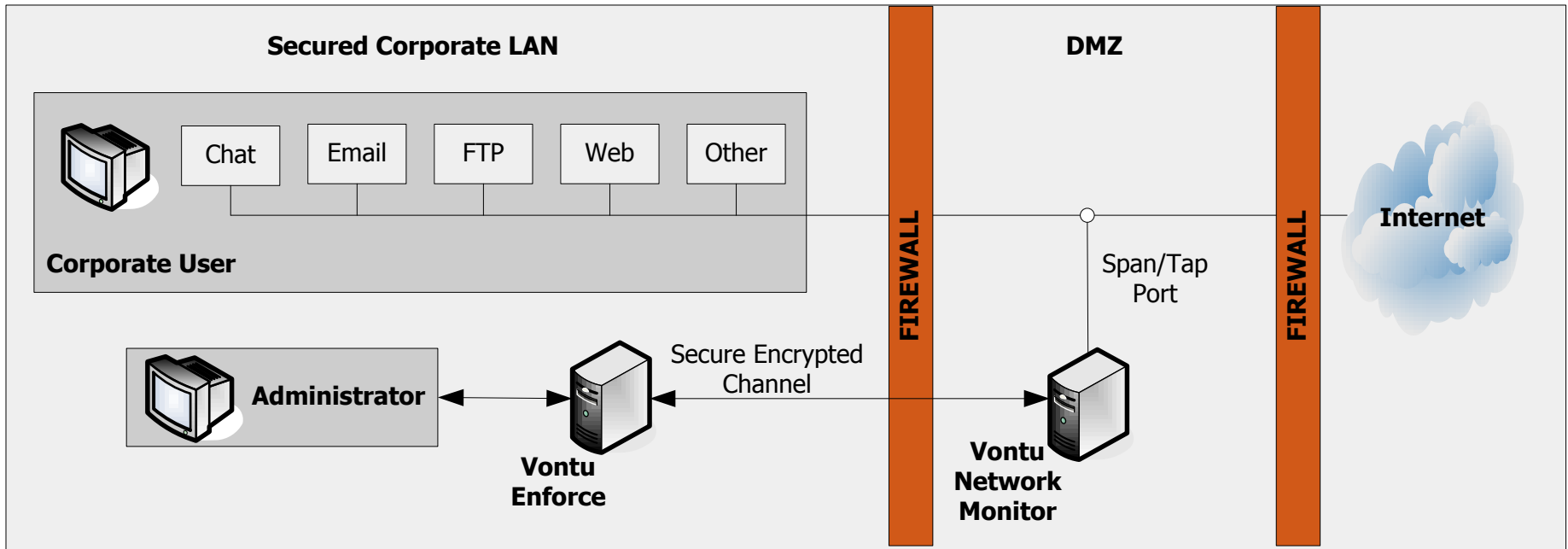
Attribute	Value
Employee Info	
Employee ID	12345
Last Name	User
First Name	Joe
Phone Number	555-1212

History [Add Comment](#)

12/15/08 - Administrator **Attributes Set**
 10:40 AM
 Employee ID=12345 Manager Last Name=Manager Business Unit=Accounting Last Name=User Manager First Name=Jane Incident Cause= First Name=Joe Manager Email=imanager@acme.com

- Policy
- Administration

DLP Network Monitor Deployment



Complete Coverage: Protect



- **Proactively secure stored data**



- Relocate data to an encrypted location
- Automatically quarantine, copy, or remove data
- Broadest scan target coverage

- **Prevent confidential data loss**

- Real-time blocking on network and endpoint
- Conditionally quarantine/route emails for encryption
- Selectively remove content from web postings
- Certified ICAP integration with leading web proxies
- Support for all SMTP compliant MTAs

- **Enforce confidential data policies**

- Real-time email notifications
- Seamless interaction with Web 2.0 sites
- On-screen pop-up notification on the endpoint
- “Ransom note” in place of relocated stored data

CONTENT-AWARE PROTECTION

NETWORK

HTTP/S	•
SMTP	•
FTP	•

ENDPOINT

HTTP/S	•
EMAIL (OUTLOOK, LOTUS NOTES)	•
IM (YAHOO! AOL, MSN)	•
FTP	•
USB / FIREWIRE	•
CD / DVD	•
PRINT / FAX	•
COPY / PASTE	•

Incident Blocked and Email Notification

The screenshot shows a Windows desktop with a blue sky background. On the left, there are icons for My Computer, Recycle Bin, Internet Explorer, Word, Mozilla Firefox, Excel, Outlook Express, MyFiles, and Public Share. The main window is Outlook Express, titled "Inbox - Outlook Express - Joe User". The interface includes a menu bar (File, Edit, View, Tools, Message, Help) and a toolbar with buttons for Create Mail, Reply, Reply All, Forward, Print, Delete, Send/Recv, Addresses, and Find. The left pane shows the "Folders" list with Outlook Express and Local Folders (Inbox, Outbox, Sent Items, Deleted Items, Drafts, Reports). The main pane displays a list of messages, with the selected message being "Your E-Mail to larry@anothercompany.com was Blocked" from ITSecurity@acme.com, received on 10/3/2007. A secondary window is open, titled "Your E-Mail to larry@anothercompany.com was Blocked - Unicode (UTF-8)". This window shows the email's details: From: ITSecurity@acme.com, Date: Wednesday, October 03, 2007 6:21 PM, To: juser@acme.com, Subject: Your E-Mail to larry@anothercompany.com was Blocked. The email body contains the following text:

Dear Joe,

Your e-mail with subject, [Latest product diagram of load cell](#), was blocked from going to larry@anothercompany.com because it violated the company's [Intellectual Property Policy](#).

For more details on the company's corporate data policies, please go to <http://acme.com/ITSecurity/Policy>.

If this is a legitimate business e-mail, please add the word **ENCRYPT** into the e-mail subject. It will automatically be sent out to the recipient in an encrypted form.

Please note, IT Security will be sent a notification that this e-mail was sent, and the incident will be reviewed.

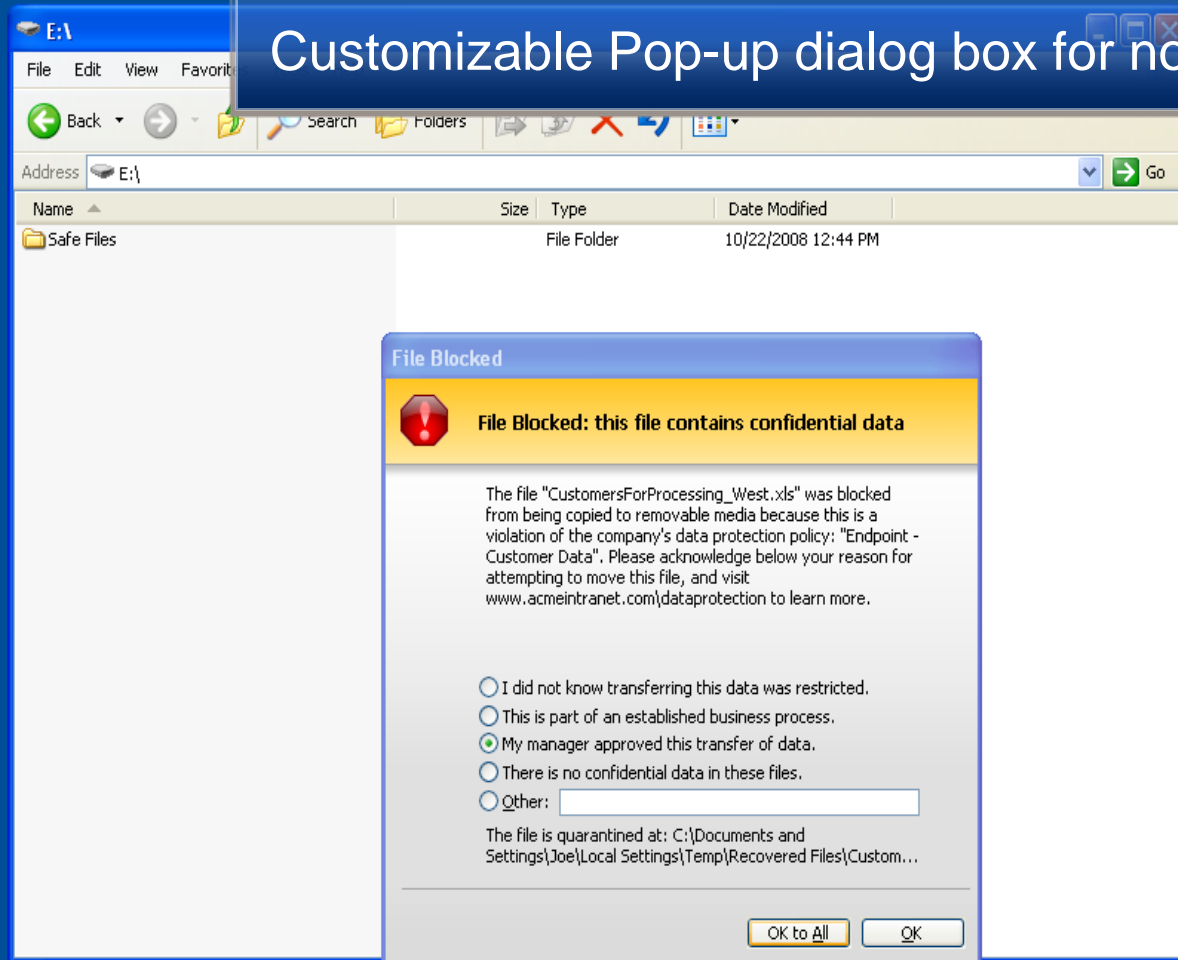
Please feel free to contact IT Security at 212-555-1234 or itsecurity@acme.com if you have any questions or concerns.

Thank you,

Corporate IT Security

The taskbar at the bottom shows the Start button, system tray icons, and active windows: "Inbox - Outlook Expr...", "Your E-Mail to larry@...", and "SnagIt Capture Preview". The system clock shows 6:22 PM.

Customizable Pop-up dialog box for notification



Host Name:
Comments:
Endpoint Version:

ENDPOINT
v8.1 Endpoint
8.1.4.30

OS Version:
Service Pack:
Memory:
CPU:
Boot Time:
IP Address:

Windows XP
Service Pack 2
300 MB
2.20 GHz Intel Core2 Du
10/22/2008 12:30 PM
192.168.127.128

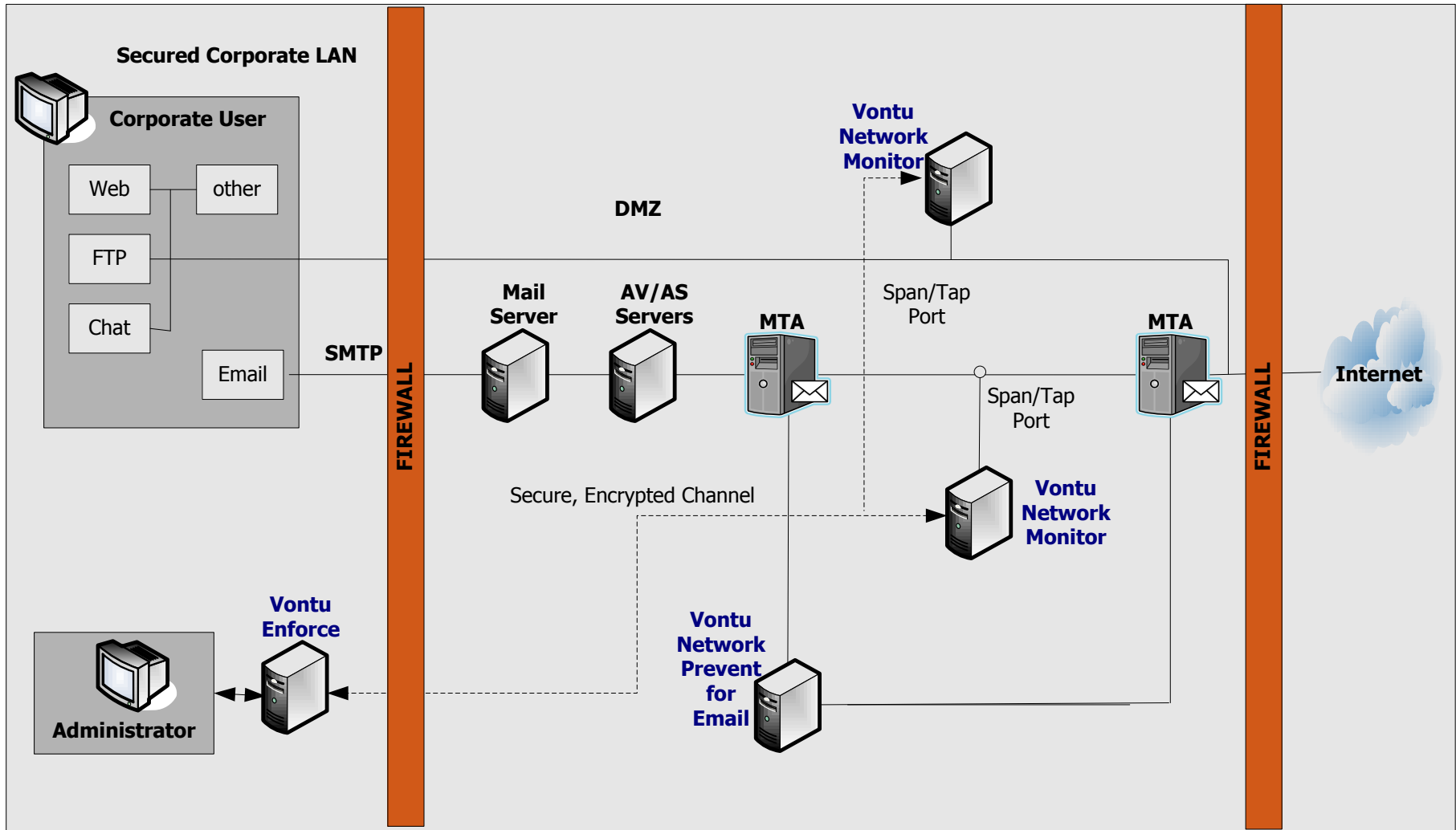
Volumes:

C:\ 19.99 GB NTFS

Free Space:

C:\ 16.42 GB NTFS

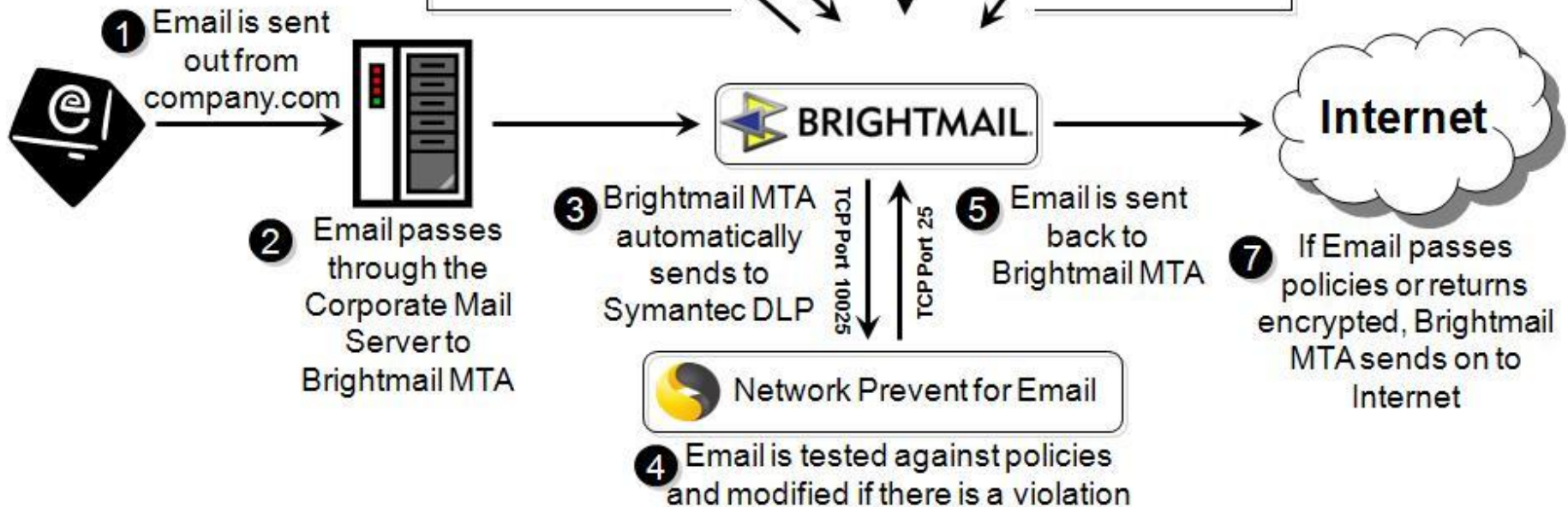
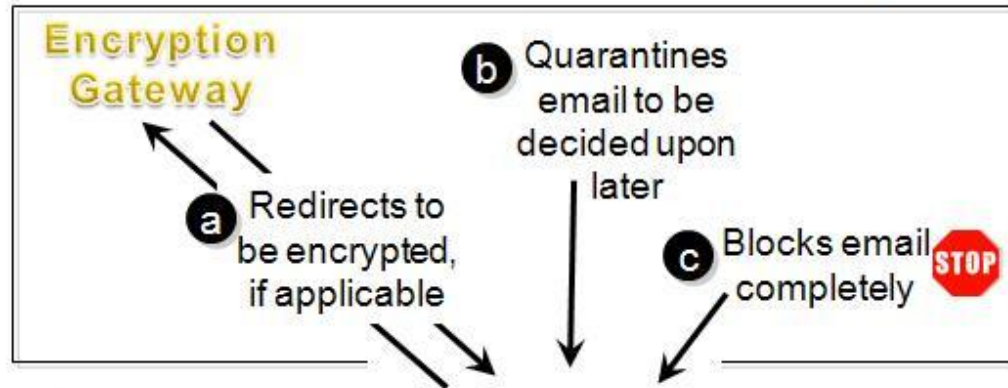
DLP Network Email Prevent Deployment



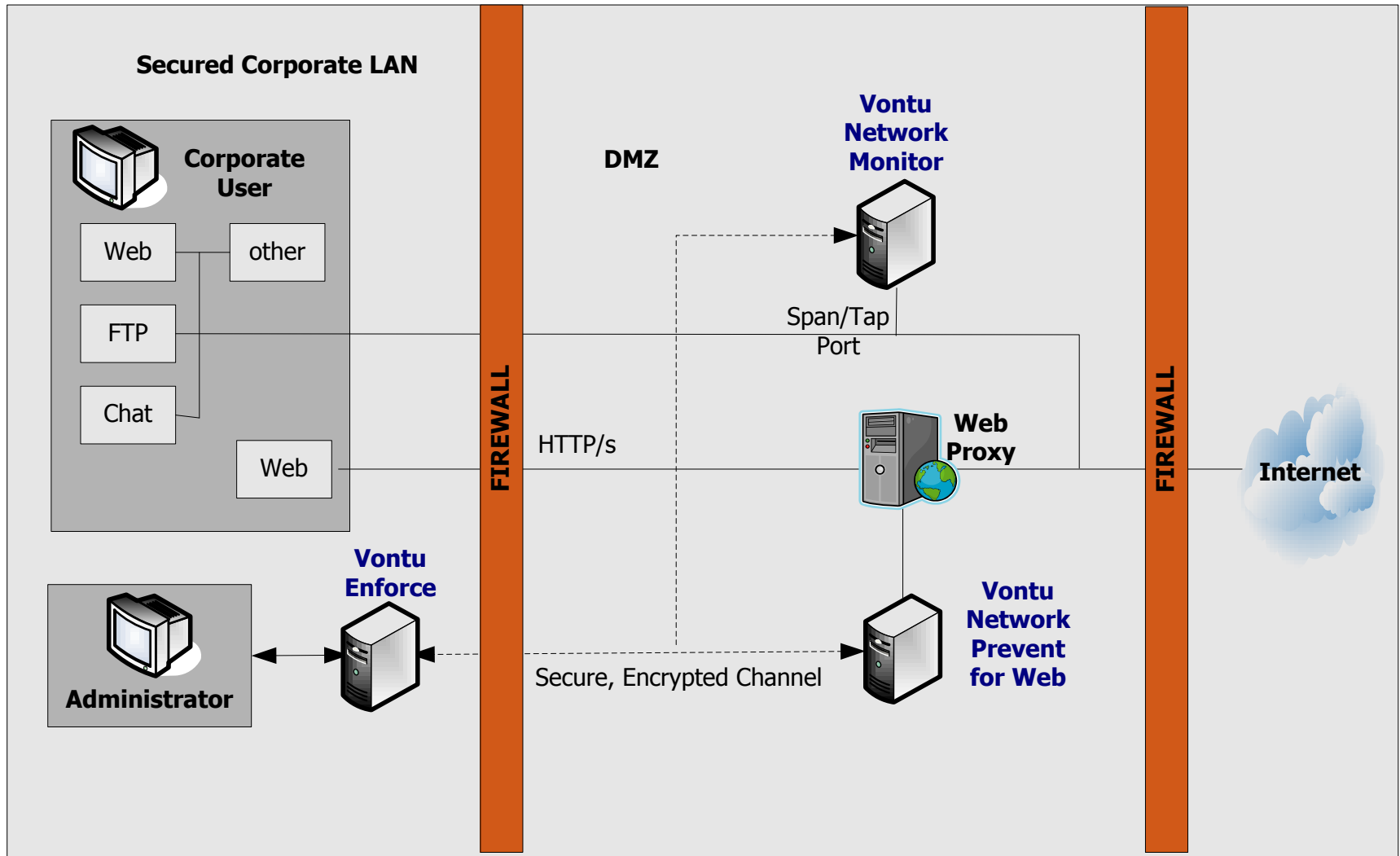
DLP Email Prevent Integration



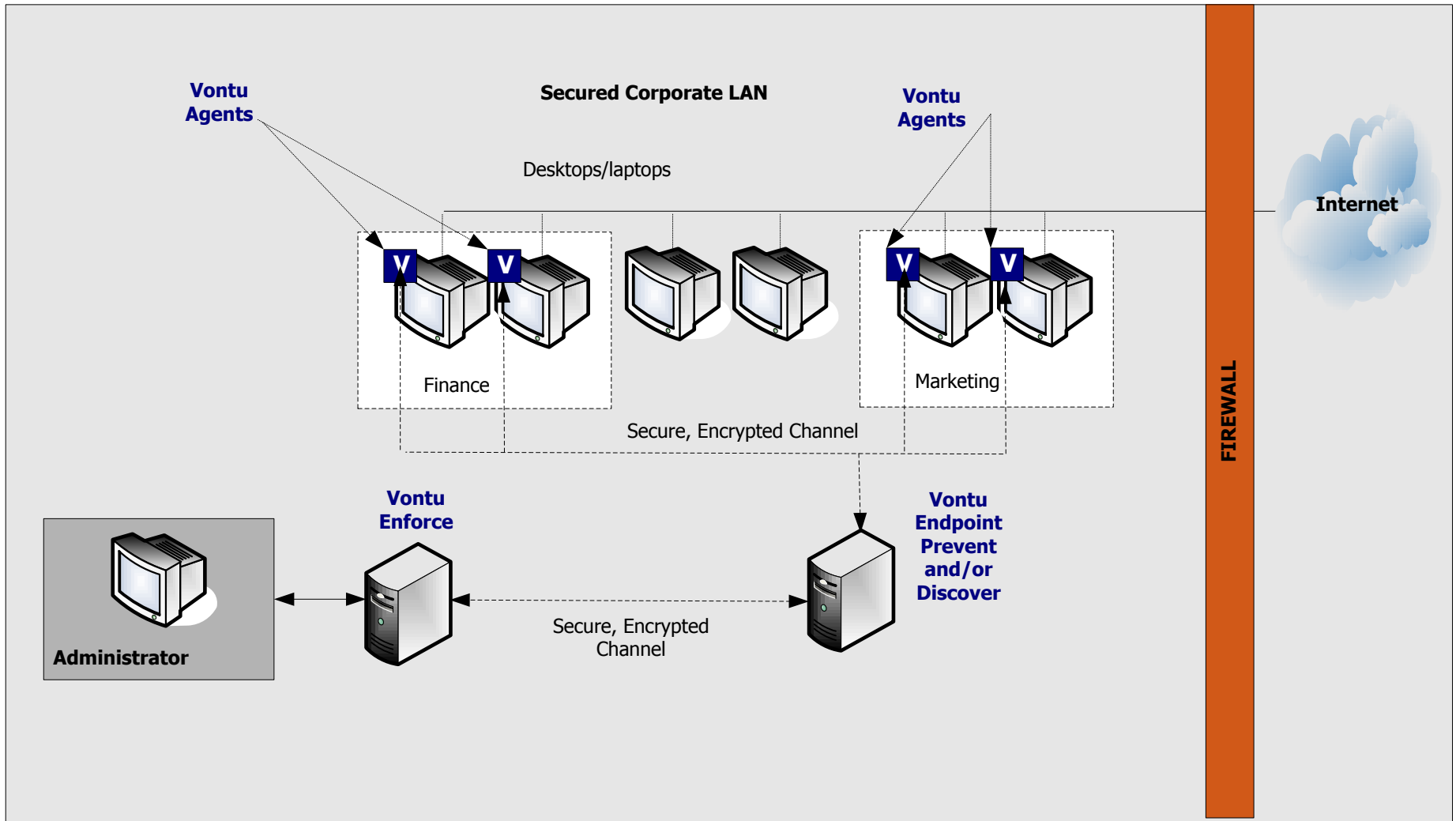
- 6 If Email fails any policies, Brightmail reads header modified in Symantec DLP and takes one of the following actions:



DLP Network Web Prevent Deployment



DLP Endpoint Deployment



Complete Coverage: Manage



- **Universal DLP Policy**

- “Define once, enforce everywhere”
- 60+ pre-built policy templates
- Custom detection and response rules



- **Accurate TrueMatch Detection**

- Content and context, enterprise scale
- Comprehensive EDM, IDM, and DCM

- **Automated Remediation and Workflow**

- Automated action and response
- “5 second incident triage”
- “One-click response”

- **Comprehensive Reporting**

- 40+ pre-configured reports
- Business unit risk assessment

- **Scalable and Secure Management**

- Distributed architecture with high-availability
- Advanced security design

PRE-BUILT POLICY CATEGORIES	# OF TEMPLATES
REGULATORY ENFORCEMENT	24
CUSTOMER DATA PROTECTION	15
CONFIDENTIAL DATA PROTECTION	11
NETWORK SECURITY ENFORCEMENT	4
ACCEPTABLE USE ENFORCEMENT	14

ACCURACY AND AUTOMATION	
DETECTION TECHNOLOGIES	
EXACT DATA MATCHING (EDM)	●
INDEXED DOCUMENT MATCHING (IDM)	●
DESCRIBED CONTENT MATCHING (DCM)	●
AUTOMATED RESPONSE ACTIONS	
BLOCK	●
ENCRYPT (RE-DIRECT)	●
NOTIFY	●
COPY	●
QUARANTINE	●
JUSTIFY	●

- Reports** All Reports
- Saved Reports**
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 - Exec. Summary - Network
 - Incidents - All**
 - Incidents - New
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 - Endpoint**
 - Data at Rest**
-
- Policy**
 - Administration**

Network Incidents - All Report Run 12/12/08 - 2:20 PM

Filter: *Date* All Dates *Status* Equals All Edit Report

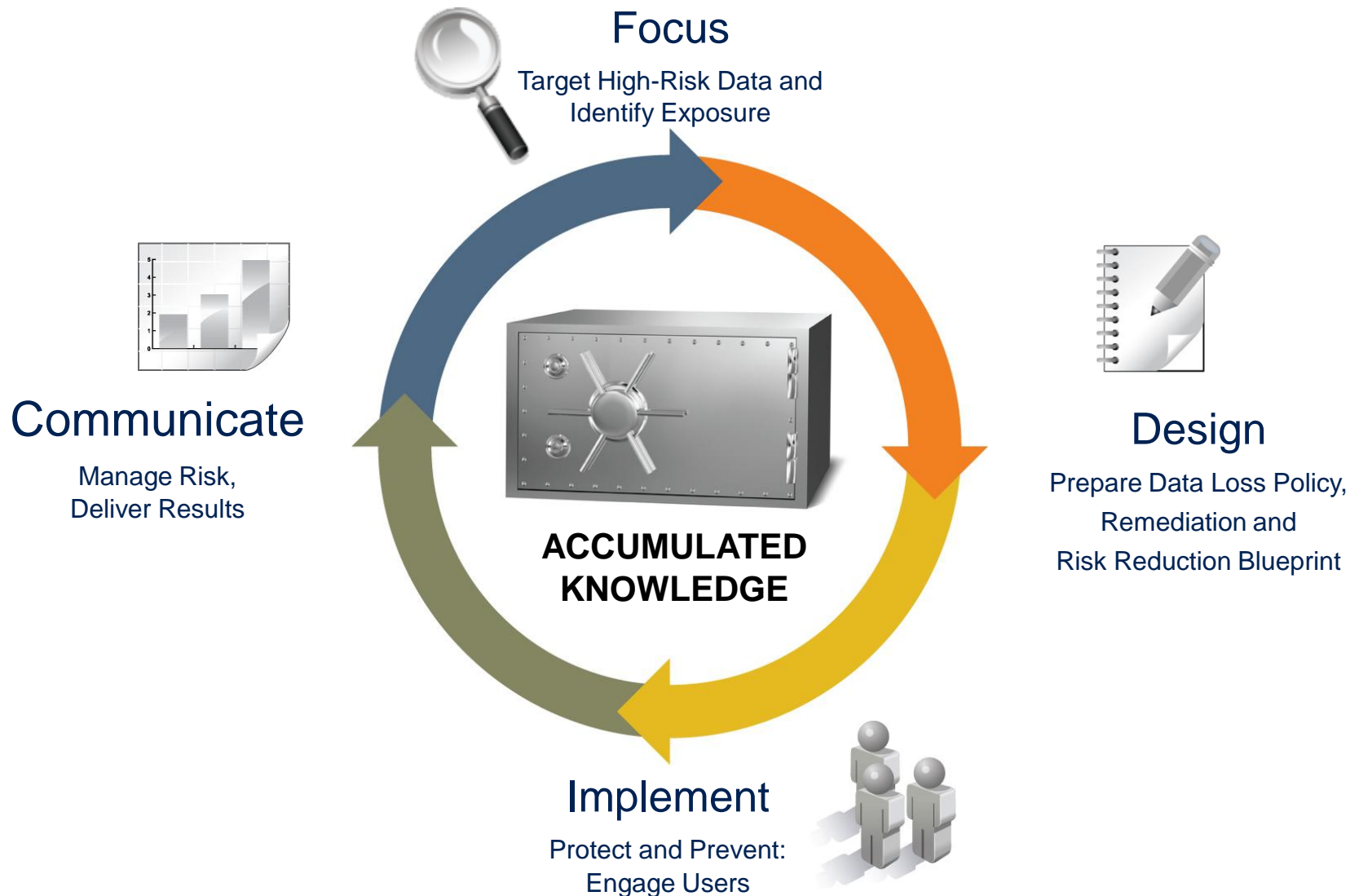
Summarize By: Business Unit then Policy Edit

Totals	Total	High	Med	Low	Info	Matches	Incidents Jan 10 2007 to Today	
	250	188	56	1	5	18808		

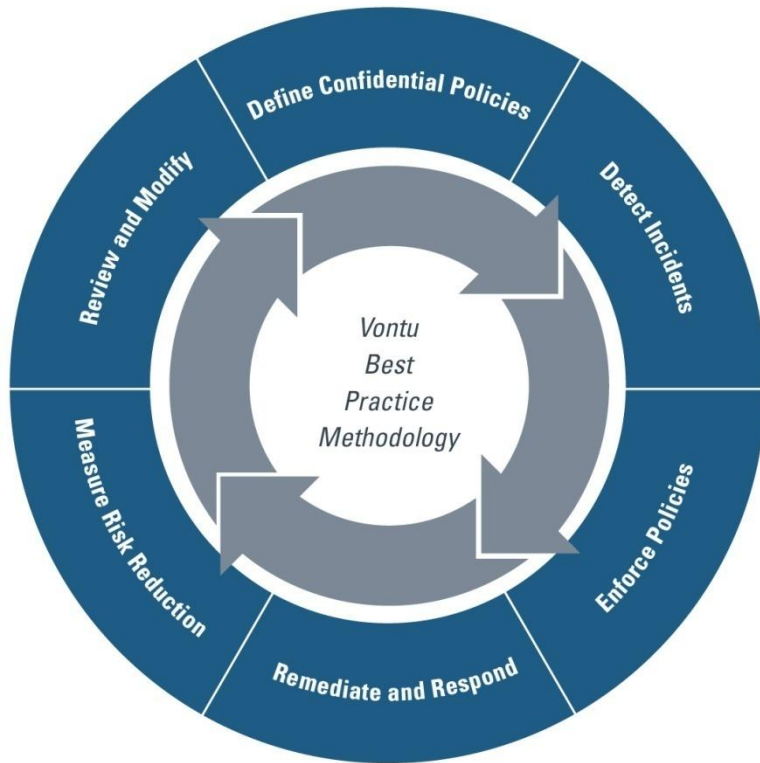
Expand All 1-9 of 9 Show All

Business Unit	Total	High	Med	Low	Info	Matches
Totals	250	188	56	1	5	18,808
Accounting	76	71	4	1	0	15,876
Finance	3	1	2	0	0	16
HIPAA Policy	2	0	2	0	0	14
Protected Health Information	1	1	0	0	0	2
HR	17	14	3	0	0	66
HIPAA Policy	2	0	2	0	0	24
Human Resources Data	1	0	1	0	0	17
Protected Health Information	1	1	0	0	0	12
Web-based bulletin board discussions (M&A)	13	13	0	0	0	13
Legal	8	5	3	0	0	62
HIPAA Policy	2	0	2	0	0	24
Human Resources Data	1	0	1	0	0	22
Protected Health Information	1	1	0	0	0	12
Web-based bulletin board discussions (M&A)	4	4	0	0	0	4
Marketing	30	16	14	0	0	1,131
Chinese - Customer Data Protection	1	1	0	0	0	12
Customer Data Protection (SSNs)	13	3	10	0	0	962
HIPAA Policy	1	0	1	0	0	12
Human Resources Data	1	0	1	0	0	24
Manufacturing IP Protection	1	1	0	0	0	1

Symantec DLP Success Model



Characteristics of Successful DLP Programs



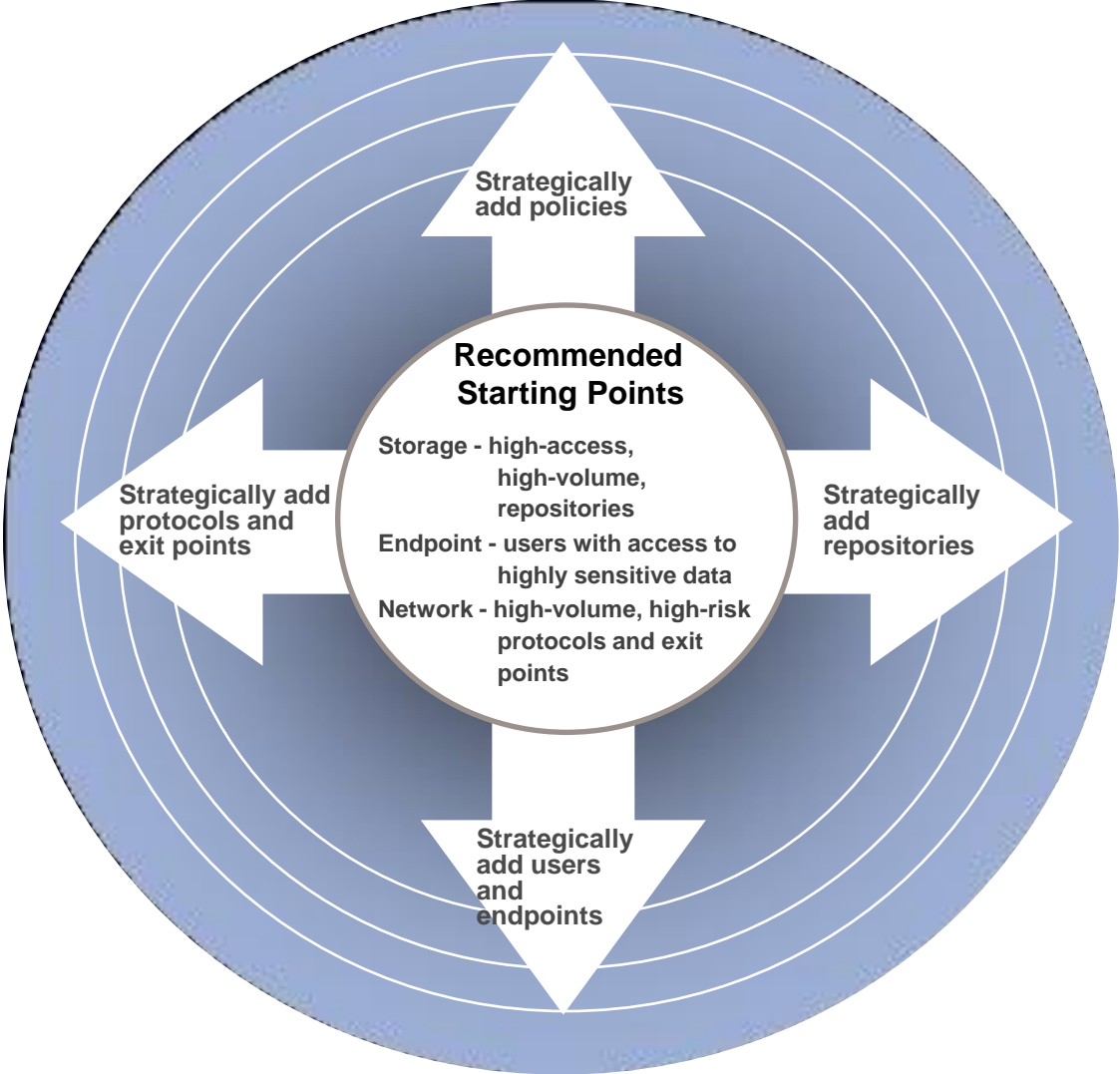
- Executive Level Involvement
- Prioritized Approach
- Incident Response Workflow
- Employee Education
- Measurable Risk Metrics

Keys to Success – People & Process

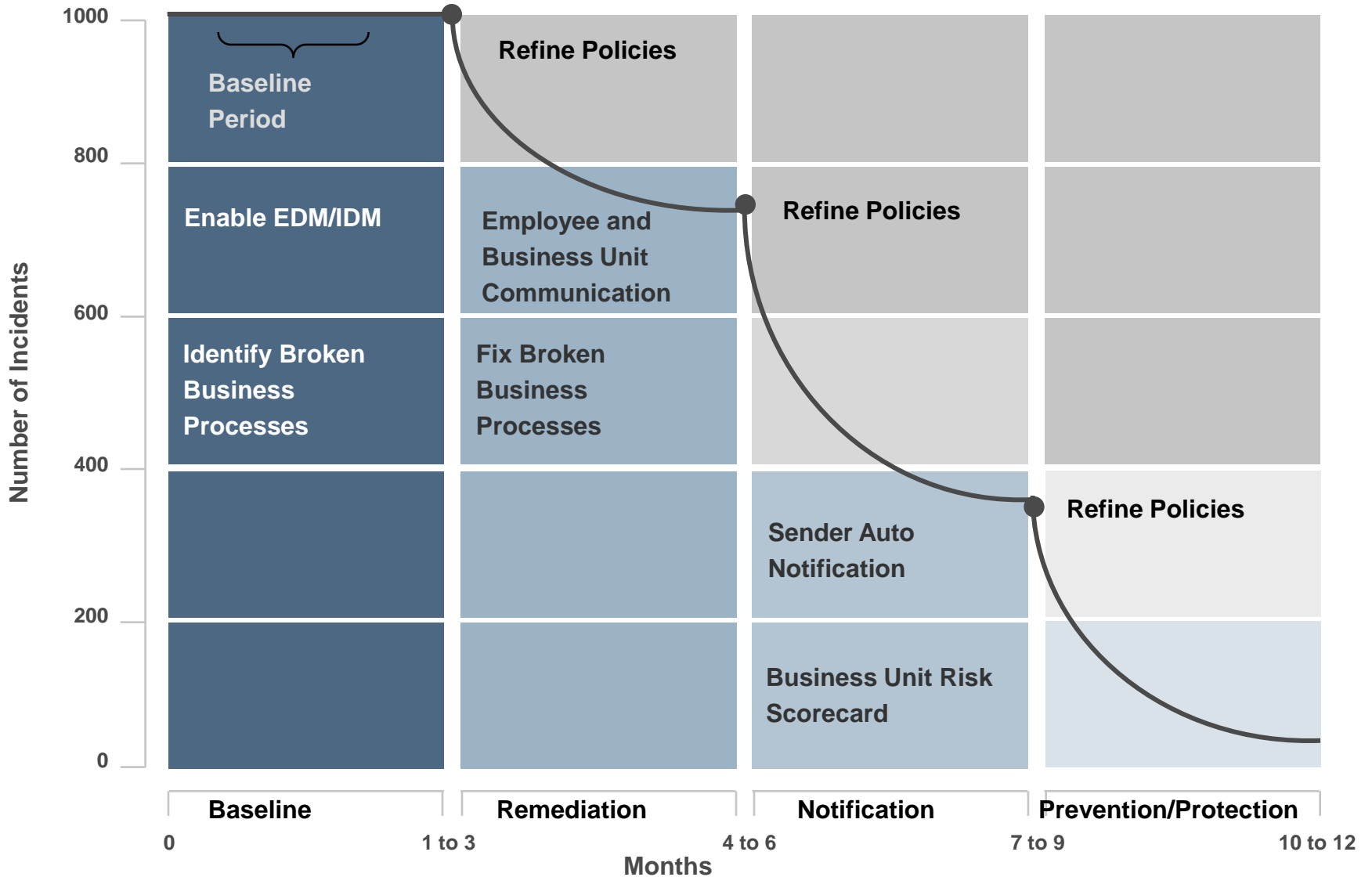


- Engage business units and data owners to define data protection priorities
- Define and gain consensus on project goals and success metrics
- Determine awareness and communication program for DLP
- Focus initial deployment on 3-5 key policies
 - Storage: target high-access, high-volume repositories
 - Endpoint: target users with access to highly-sensitive data and at-risk employees (high turnover)
 - Network: target high-volume and high-risk protocols (SMTP, HTTP, FTP) and high-access, high-volume repositories
- Train team prior to implementation
- Design policies and remediation based on current processes
- Configure policies and incident response workflow based on team capacity
- Regularly report results to key stakeholders and executives

Target Most Sensitive Data First



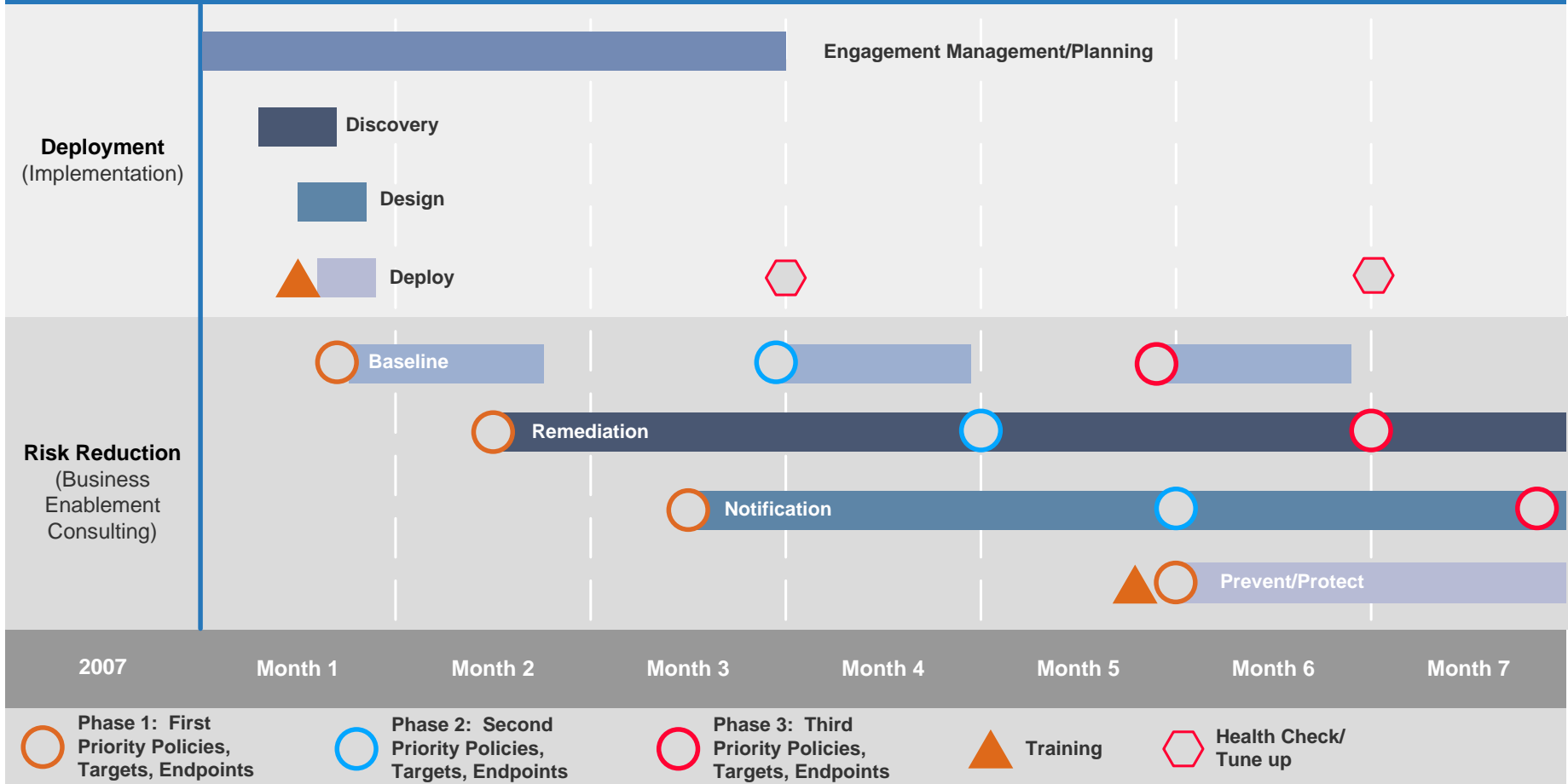
Manage Risk Reduction Over Time



DLP Implementation Timeline



Core Implementation Services US Data Centers (Locations)



DLP Deployment Requirements



	Enforce	Network Monitor	Endpoint Server
NICs:	<p><i>Communicate with Network Monitor/Discover/Endpoint</i></p> <p>1 Copper or Fiber 1Gb/100MB Ethernet</p>	<p><i>Communicate with Enforce:</i></p> <p>1 Copper or Fiber 1Gb/100MB Ethernet 1 Endace model 4.5 G2 for Copper or Fiber</p>	<p><i>Communicate with Enforce:</i></p> <p>1 Copper or Fiber 1Gb/100MB Ethernet</p>
Disk Space:	<p><i>Recommended: 500 GB Ultra-fast SCSI</i> <i>Recommended If Oracle DB on server: RAID 0+1</i></p>	<p><i>Recommended: 100 GB Ultra-fast SCSI</i></p>	
OS:	<p>Microsoft Windows 2003 Enterprise Edition (32-bit) OR Red Hat Enterprise Linux 5</p>		
Processor:	<p><i>Recommended: (2) 3.x GHz Dual Core CPUs</i></p>		
Memory:	<p><i>Recommended: 8 GB RAM</i></p>		



Confidence in a connected world.

Thank You!

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