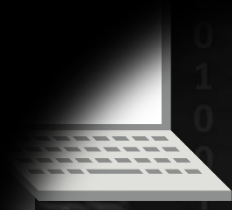




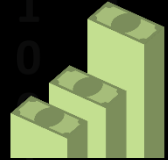
## Unified Security

**Stephen Trilling**

Senior Vice President of Product Management, Symantec



## CURRENT STATE



Managing security is expensive



Security integration is manual and complex



Each enterprise is an island



Targeted attacks may go undiscovered for months

## FUTURE STATE



Managing security is simple and easy



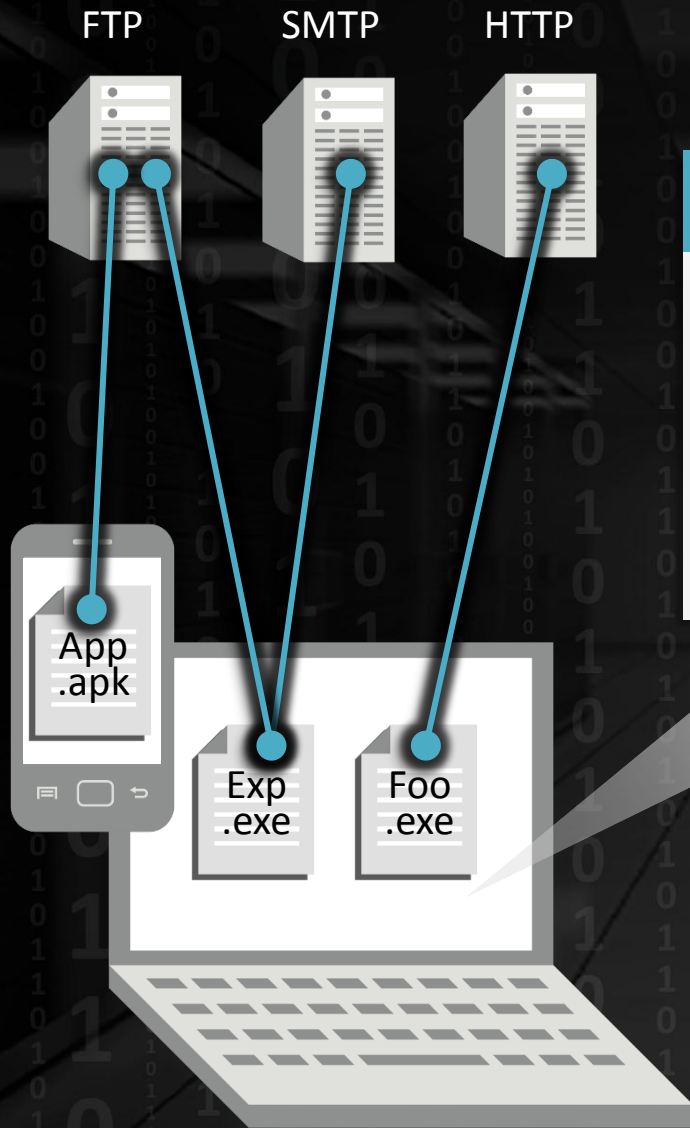
Your security is integrated for you



You're part of a community



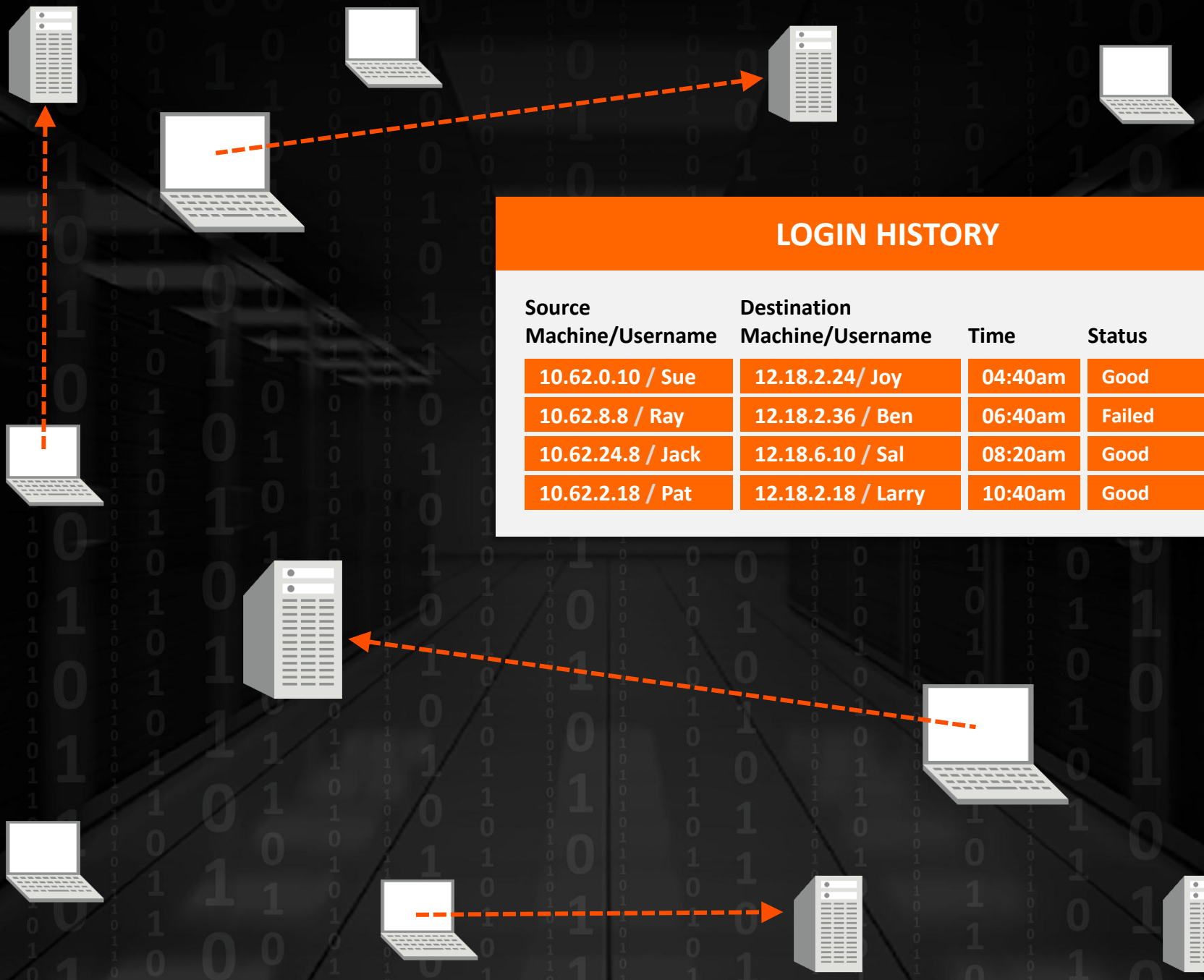
Complex attacks discovered within minutes or hours



## CONNECTION HISTORY

Source Machine/Username	Destination Machine/Type	Time	File
Laptop-8 / Fred	12.18.2.22 / FTP	04:00pm	Exp.exe
Laptop-8 / Fred	36.16.2.38 / HTTP	06:30pm	Foo.exe
Android-4 / Sue	07.72.6.10 / FTP	08:20pm	App.exe
Laptop-8 / Fred	88.42.2.8 / SMTP	10:20pm	Exp.exe

...



## LOGIN HISTORY

Source Machine/Username	Destination Machine/Username	Time	Status
10.62.0.10 / Sue	12.18.2.24/ Joy	04:40am	Good
10.62.8.8 / Ray	12.18.2.36 / Ben	06:40am	Failed
10.62.24.8 / Jack	12.18.6.10 / Sal	08:20am	Good
10.62.2.18 / Pat	12.18.2.18 / Larry	10:40am	Good

...



EMAIL HISTORY			
Sender	Recipients	Attachments	Time
Joe@acmeco.com	Sam@industry.com	Exp.exe	8:30pm
Bob@acmeco.com	Max@industry.com	Foo.exe	9:20pm
Sue@bravoco.net	Lou@industry.com	graph.pdf	10:20pm
Kay@delta.org	Ron@industry.com	debt.doc	2:00am
...			



**CONNECTION HISTORY**

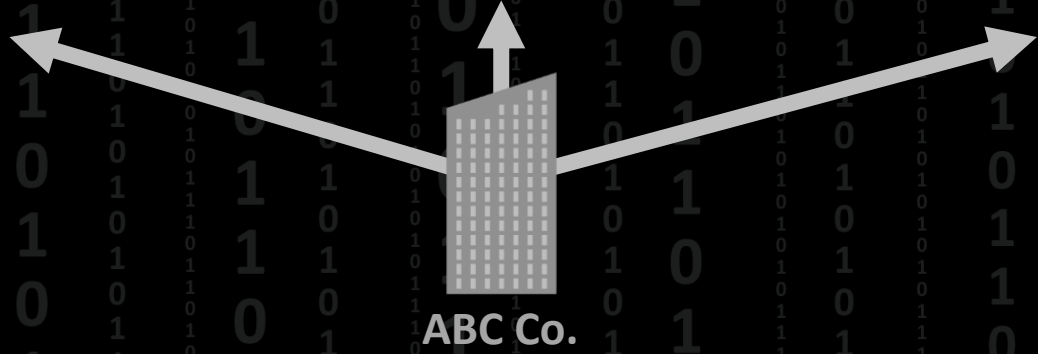
Source Machine/Username	Destination Machine/Type	Time	File

**LOGIN HISTORY**

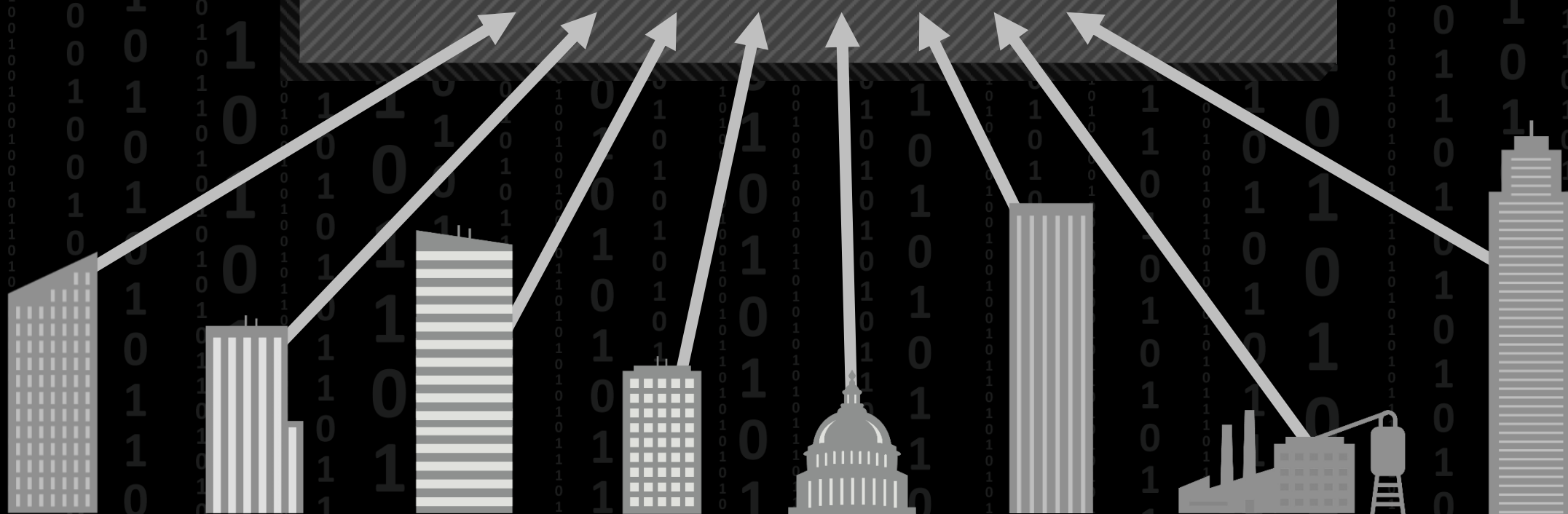
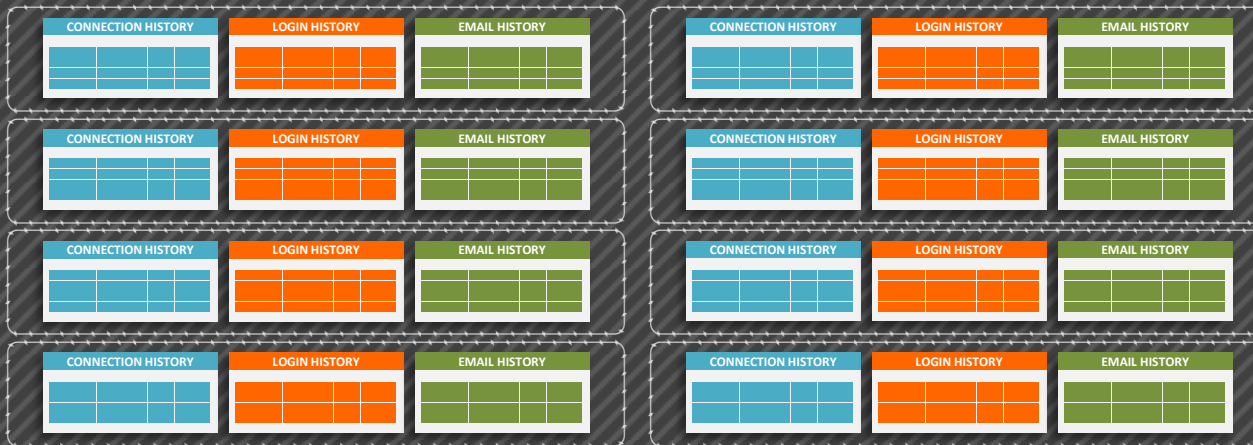
Source Machine/Username	Destination Machine/Username	Time	Status

**EMAIL HISTORY**

Sender	Recipients	Attachments	Time



# SECURITY BIG DATA STORE



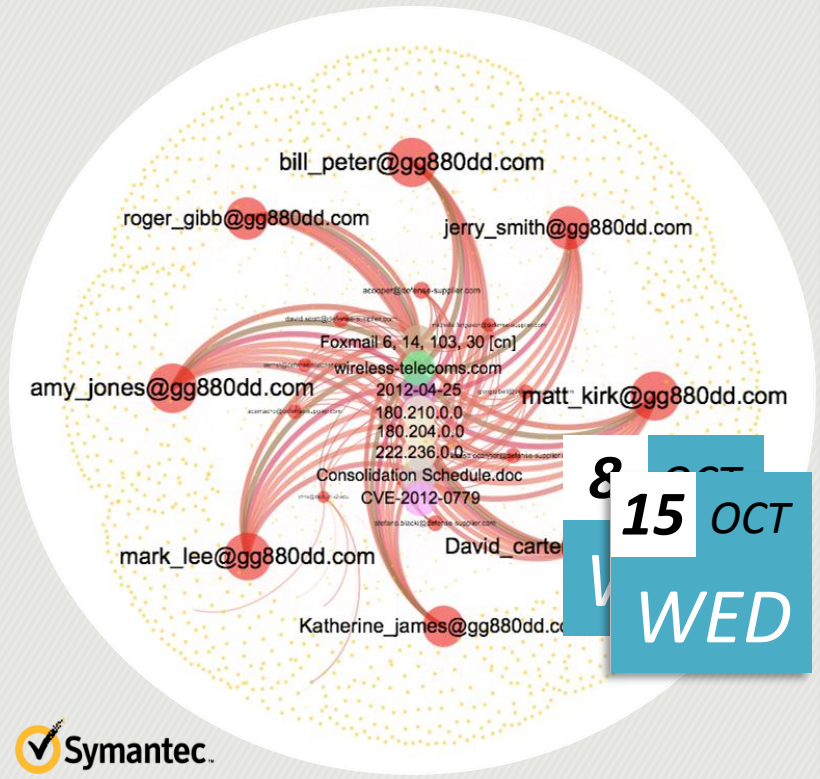
Hundreds of Thousands of Customers



**!! High-priority Security Incidents !!**

Attack ID	Severity	Time	Comments	VIEW FORENSICS
173528	High	18:08	Potential targeted attack linked to other financial sector firms	

**Forensic Graph for Attack ID 173528**



**Employees who connected to this IP:  
180.204.0.0**

**Employee login names:**

Bill_Neuman	Joe_Spearman
Jane_Simpson	Rebecca_Painter
Barbara_Smith	Tara_Layton
Frank_Pearson	Edward_Miller
Richard_Neymann	Bella_Johnson
Howard_Gleason	Gena_Gladstone

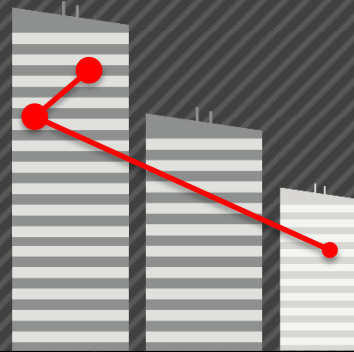
**Employees and file names attached to each email:**

Employee:	File:
Bill Neuman	YT28AB.exe
Jane Simpson	Hiring Plan.docx
Barbara Smith	Order #448.pdf
Frank Pearson	Foo.exe
Richard Neymann	Agenda.docx
Howard Gleason	Q2-financials.xlsx

Financial



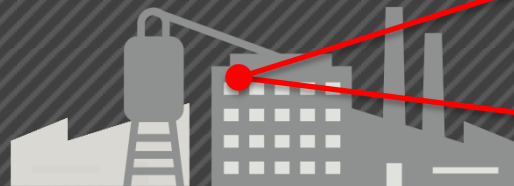
Information Technology



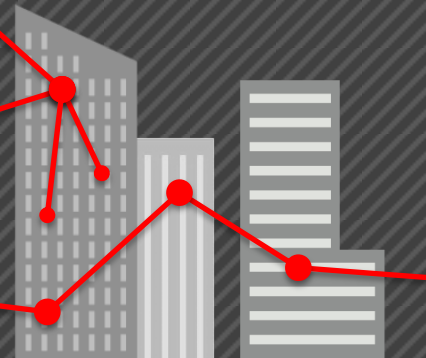
Pharmaceutical



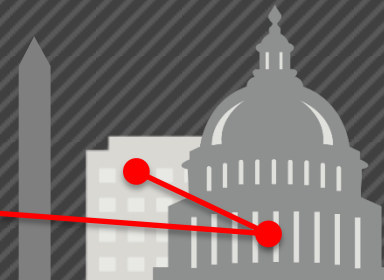
Industrial



Telecommunications



Government



# CENTRAL SECURITY BIG DATA STORE

CONNECTION HISTORY


LOGIN HISTORY


EMAIL HISTORY


DEVICE REPUTATION


SALES DATABASE

### DEVICE REPUTATION

Device Name	Reputation Score
Mobile - 1	53
Mobile - 2	20
Mobile - 3	50
Mobile - 4	50

Identity Gateway

Financial Database

SMS

916828

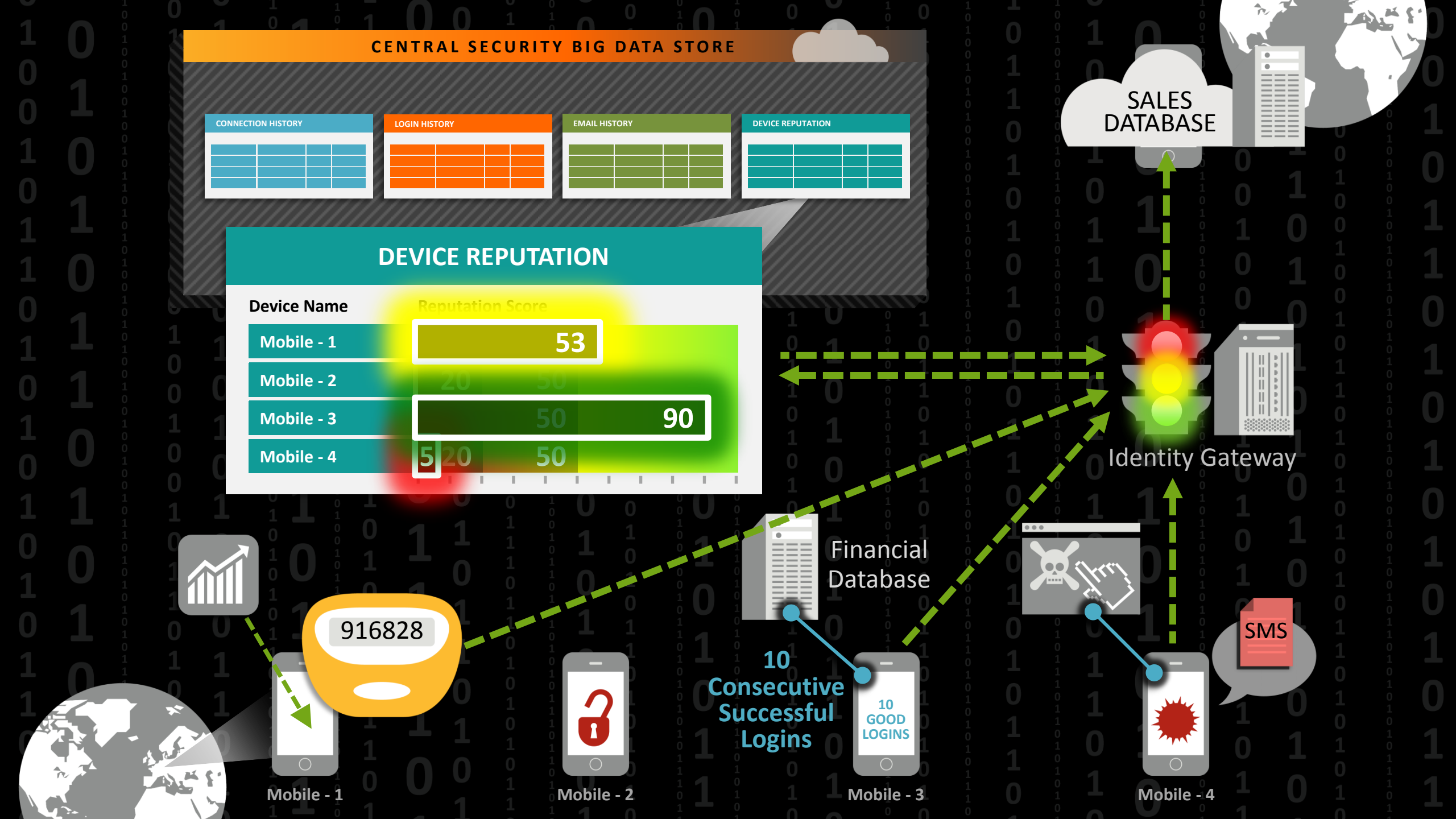
Mobile - 1

Mobile - 2

Mobile - 3

Mobile - 4

10 Consecutive Successful Logins



Apps

Industry peer discussion boards ▾

Threat news ▾

Featured

C&C

Targeted Attack

Insider

Compliance

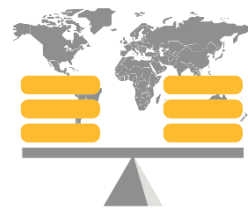
Detection

Featured



**C&C Detector**  
Supercoil Software

★★★ \$8,000



**Load Look**  
Level18 Studio

★★★★★ \$10,000



**Target Sweep**  
GO Getit EX

★★ \$10,800

Best Sellers



# UNIFIED SECURITY VISION

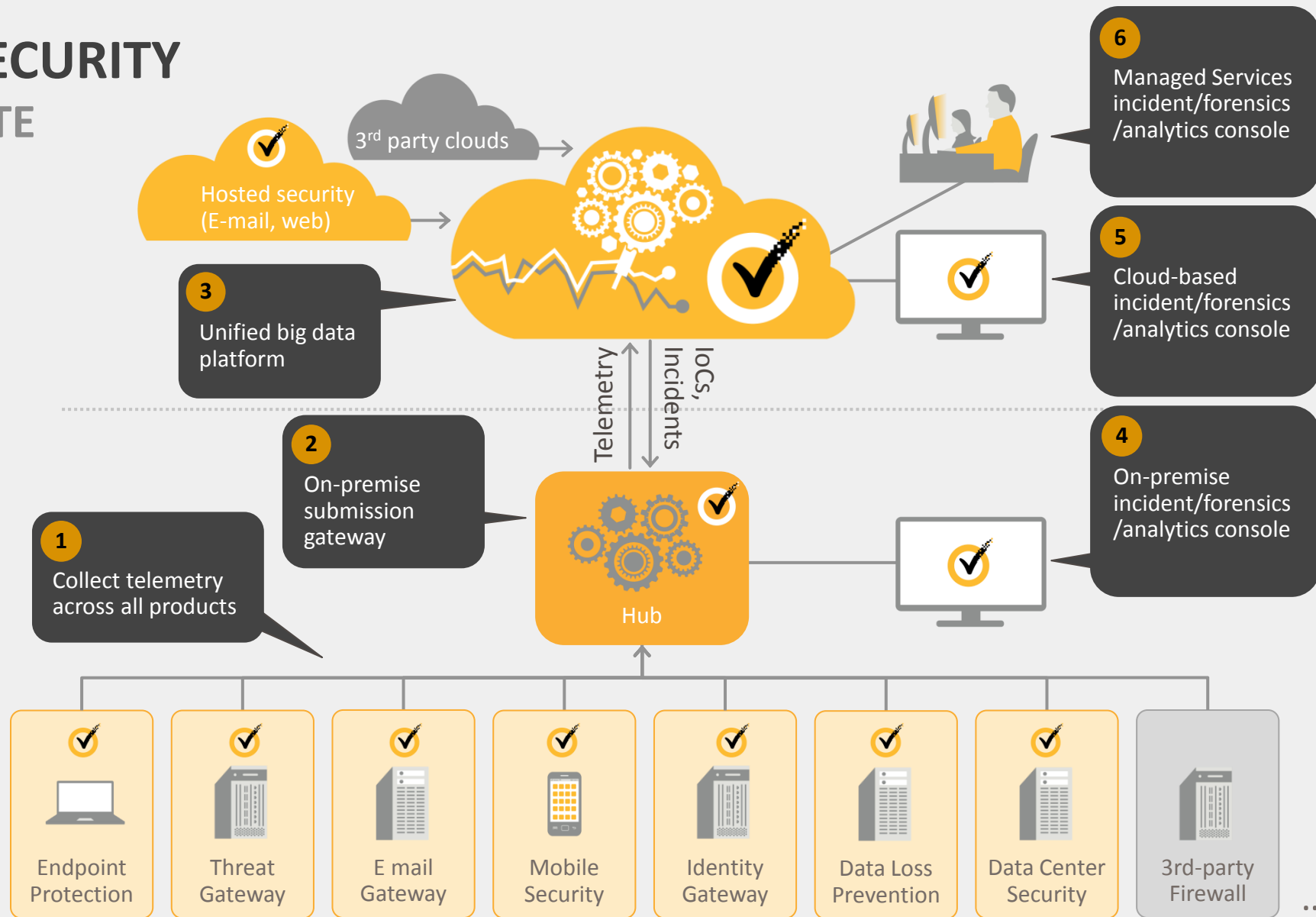
Symantec will provide a  
**unified security platform**

**that leverages** the combined **visibility** and **intelligence**  
**of all of our offerings** (augmented by 3rd-party data)

to **block, detect,** and **remediate attacks,**  
and **protect information,** better than anyone else.



# UNIFIED SECURITY FUTURE STATE



## SYMANTEC'S BIG DATA SYSTEM TODAY

- **100s of millions** of contributing users/sensors
- **3.7 trillion** rows of security telemetry
- Over **7 billion** file, URL and IP classifications
- We ingest **200,000** new rows of security data every second!



# UNIFIED SECURITY NEXT STEPS



## Symantec Gateway Security: Threat Defense

Provides a prioritized list of suspicious activity discovered at the gateway



## Symantec Email Security.cloud: ATP

Provides analysis of targeted attack activity observed in email



## Symantec Endpoint Security: ATP

Provides a prioritized list of suspicious activity across all endpoints



## Managed Security Services ATP

Correlates endpoint data with events from 3<sup>rd</sup>-party network security vendors, to discover suspicious activity





# SYMANTEC ENDPOINT SECURITY: ATP

## TARGETED ATTACK PROTECTION



### Our endpoint presence is a huge advantage

- SEP is installed on **120 million endpoints**
- The endpoint has **unparalleled visibility** into **threat activity** in the enterprise
  - Behavior of all running programs, all connections, all downloads, all attempted logins, etc.
  - We have **3.7 trillion pieces of security data** in STAR's back-end big data system, largely from endpoints
- This same endpoint visibility **provides forensic history** after an attack

### And, a big opportunity

- Our new **Symantec Endpoint Security: ATP** offering will provide sophisticated **targeted attack** detection and **forensic** capabilities on a **per-customer** basis
  - We will correlate our massive global attack telemetry with local data from each customer to uncover attacks that are specifically targeting that customer
- This requires **no new client software**
- This is a big step towards delivering on our broader **Unified Security** strategy



# SYMANTEC ENDPOINT SECURITY: ATP

## TARGETED ATTACK PROTECTION

### How it works

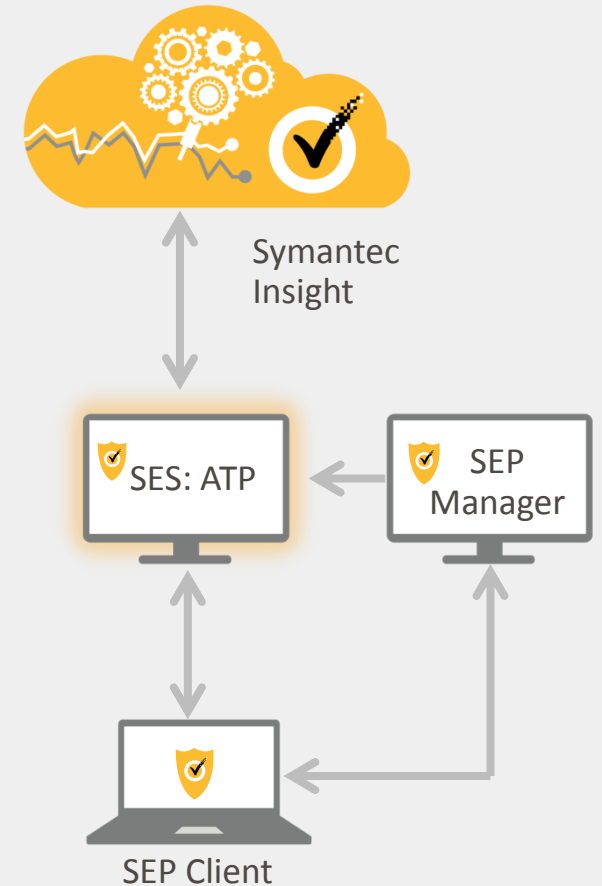
- Sees all queries/responses between SEP endpoints and the Symantec Insight cloud
- Gathers data from SEP Manager

### Who it's for

- Primary user is the “Targeted Attack Admin” rather than the “Endpoint Admin”

### Primary customer benefits

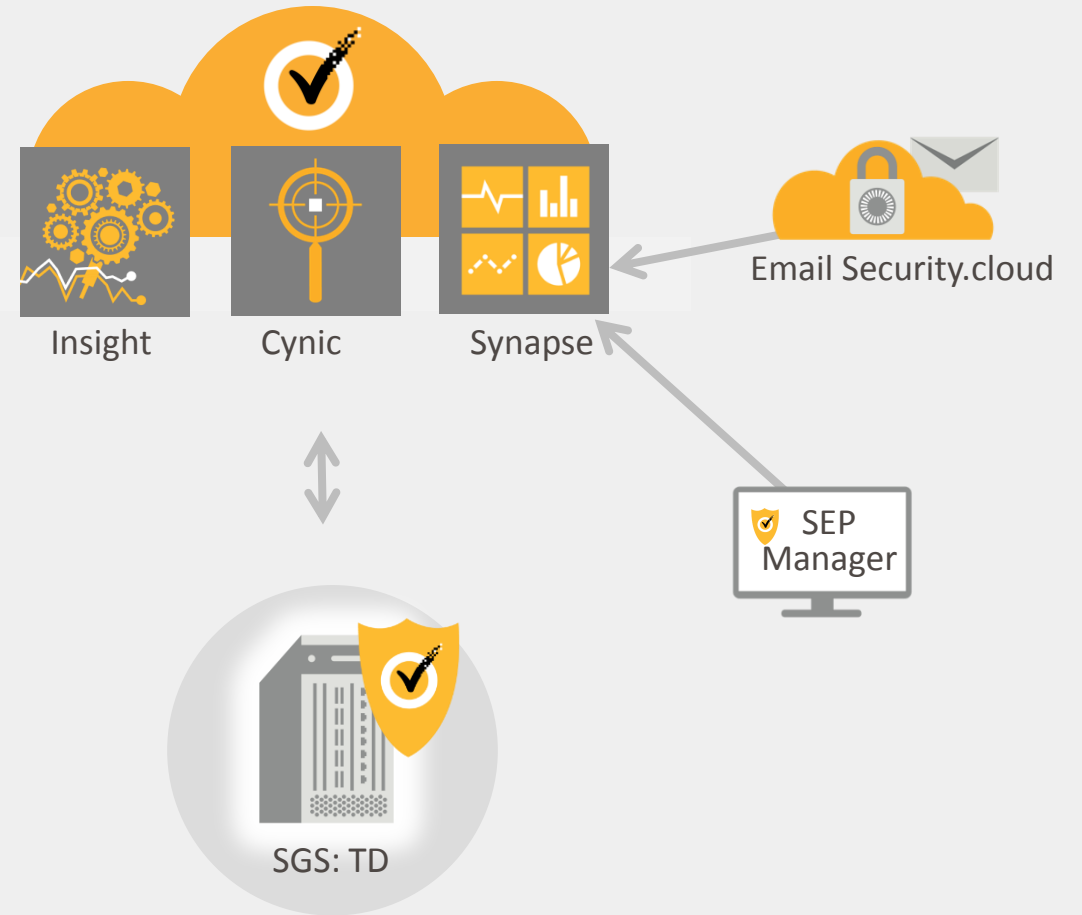
- Correlates suspicious activity across all endpoints to **discover new targeted attacks**
- Provides **forensic information** to help customers discover the overall scope of an attack
- Helps customers **recover from attacks** by blacklisting bad files across the environment
- Helps **reduce false positives** by allowing customers to whitelist good files
- Provides customers with **visibility and control** of data submitted to Symantec



# SYMANTEC GATEWAY SECURITY: THREAT DEFENSE

## TARGETED ATTACK PROTECTION

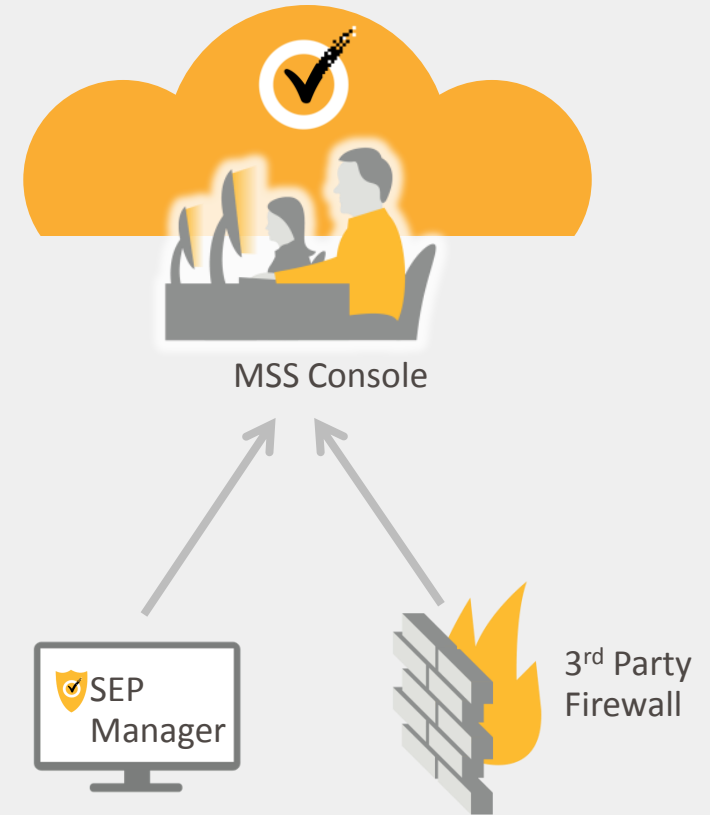
- Scans/blocks incoming gateway traffic with all of Symantec's industry-leading protection technologies (Insight, Intrusion Prevention, etc.)
- Leverages an entirely new virtual execution service to uncover complex targeted attacks ("Cynic")
- Correlates suspicious gateway activity with endpoint and email activity (via "Synapse")
  - Provides a prioritized list of suspicious events for the gateway administrator to investigate
- Will be delivered as either a physical or virtual appliance



# MANAGED SECURITY SERVICES ATP

## TARGETED ATTACK PROTECTION

- New offering for our Managed Security Service customers
- Correlates data from 3<sup>rd</sup>-party network security products with...
  - events from Symantec Endpoint Protection,
  - and with Symantec's global attack telemetry
- Enables customers to more quickly investigate, contain, and remediate targeted attacks
- Network Partners: Checkpoint, Palo Alto Networks, Sourcefire/Cisco
- Shipped June 2014



# RECENT AND NEAR-TERM PRODUCT UPDATES

## Endpoint Protection

- SEP 12.1.5 added protection and management enhancements with integrated Power Eraser (October 2014)
- Improvements for embedded systems, new web-based SEPM console, integration of encryption (Targeted 2015)

## Encryption

- Endpoint Encryption 11 integrated PGP and GuardianEdge platforms into a single offering (October 2014)
- Adding management support for 3<sup>rd</sup>-party encryption platforms, support for cloud-based encryption (Targeted 2015)

## Data Loss Prevention

- Extending DLP support to the cloud with integration with Microsoft Exchange Online
- Targeted December 2014

## Data Center Security

- New Data Center Security: Operations Director will help automate security processes on VMware NSX
- Targeted March 2015



# RECENT AND NEAR-TERM PRODUCT UPDATES

## Identity

- New Symantec Identity Access Manager 2.0 makes accessing cloud applications simple and secure
- Targeted Jan 2015

## Mobility

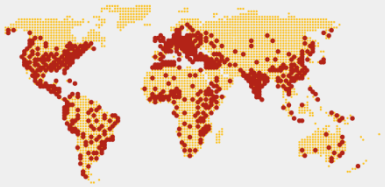
- Mobility Suite 5.0 provides integrated device management, app management, and security, in a single modular offering
- October 2014

## Converged Management/Security

- Symantec Cloud Security: Endpoint and Mobility
- Cloud-based offering built for channel partners, provides endpoint/mobile security and management
- Targeted for Q2 2015



# UNIFIED SECURITY: **WHY SYMANTEC?**



## Symantec has the data footprint

- 100s of millions of contributing sensors



## Symantec has the data diversity

- We will collect data across every control point
  - Desktop, server, cloud, mobile, etc.
- We will collect data across all of our products
  - Endpoint protection, gateway protection, data loss prevention, identity gateway, mobile management, encryption, compliance, etc.



## Symantec has the big data experience

- Spent the last 6 years developing our advanced security big data system
  - Provides real-time protection to 100s of millions of systems
  - Holds 3.7 trillion security events, and collects 200,000 new events every second
- We will build on this experience to collect much more data across all of our products moving forward





**Thank you!**